

# Ex 2 CONFIDENTIAL

Lillicock Quarry  
For the Twelve Months Ending March 30, 2012

SALES	MARCH		ACTU		MARCH		BUDGET		BUDG		VARIANCE		Y-T-D		LAST YR MAR		ACTU		LAST Y-T-D		ACTU			
	ACTUAL	UNITS	ACTU	/UNIT	BUDGET	UNITS	BUDG	/UNIT	UNITS	/UNIT	\$	\$	ACTU	UNITS	ACTU	UNITS	ACTU	UNITS	ACTU	UNITS	ACTU	UNITS	ACTU	UNITS
Plant Pick-Up 3Rock	86,625	13,046	6,36	6.36	1,507,722	241,780	6.24	1,507,722	88,050	14,161	1,507,722	88,050	14,161	908,554	144,988	908,554	144,988	6.21	6.21	908,554	144,988	6.25	6.25	
Plant Pick-Up 4Rock	80,823	8,101	9.00	9.00	887,866	95,400	9.31	887,866	87,866	10,615	887,866	87,866	10,615	887,866	108,199	887,866	108,199	8.91	8.91	887,866	108,199	8.91	8.91	
Plant Pick-Up Rock-Oh	59,890	6,668	8.81	8.81	564,270	63,811	8.84	564,270	564,270	8,415	564,270	564,270	8,415	564,270	63,834	564,270	63,834	8.91	8.91	564,270	63,834	8.91	8.91	
Plant Pick-Up Class2Ba	517	65	7.95	7.95	113,760	14,311	7.95	113,760	113,760	195	113,760	113,760	195	113,760	1,078	113,760	1,078	5.41	5.41	113,760	1,078	5.41	5.41	
Plant Pick-Up Business	125,854	18,016	6.98	6.98	1,334,547	191,787	6.98	1,334,547	1,334,547	20,243	1,334,547	1,334,547	20,243	1,334,547	20,931	1,334,547	20,931	7.04	7.04	1,334,547	20,931	7.04	7.04	
Plant Pick-Up Fill Sand	15,167	2,376	7.65	7.65	166,710	21,650	7.65	166,710	166,710	10,084	166,710	166,710	10,084	166,710	15,401	166,710	15,401	7.36	7.36	166,710	15,401	7.36	7.36	
Plant Pick-Up Sand-Oh	17,428	2,572	6.89	6.89	195,224	28,185	6.89	195,224	195,224	15,940	195,224	195,224	15,940	195,224	85,166	195,224	85,166	2.584	2.584	195,224	85,166	2.584	2.584	
HGM RI Del 3Rock	13,116	2,057	6.38	6.38	208,948	32,600	6.38	208,948	208,948	17,044	208,948	208,948	17,044	208,948	18,945	208,948	18,945	6.52	6.52	208,948	18,945	6.52	6.52	
HGM RI Del 4Rock	4,970	4,970	1.00	1.00	69,080	69,080	1.00	69,080	69,080	5,724	69,080	69,080	5,724	69,080	148,595	69,080	148,595	6.06	6.06	69,080	148,595	6.06	6.06	
HGM RI Del Rock-Other	1,402	125	11.21	11.21	33,018	3,048	10.83	33,018	33,018	7,670	33,018	33,018	7,670	33,018	51,410	33,018	51,410	8.94	8.94	33,018	51,410	8.94	8.94	
HGM RI Del Class2Ba	1,402	188	7.46	7.46	15,063	2,065	7.46	15,063	15,063	5,071	15,063	15,063	5,071	15,063	33,677	15,063	33,677	9.87	9.87	15,063	33,677	9.87	9.87	
HGM RI Del ConcreteS	28,186	3,523	8.00	8.00	311,778	38,978	8.00	311,778	311,778	26,099	311,778	311,778	26,099	311,778	41,425	311,778	41,425	8.00	8.00	311,778	41,425	8.00	8.00	
HGM RI Del Pilester Sa	198	25	7.85	7.85	1,948	248	7.85	1,948	1,948	315	1,948	1,948	315	1,948	3,377	1,948	3,377	5.47	5.47	1,948	3,377	5.47	5.47	
HGM RI Del Fill Sand	203	101	2.01	2.01	2,032	101	2.01	2,032	2,032	315	2,032	2,032	315	2,032	4,425	2,032	4,425	8.00	8.00	2,032	4,425	8.00	8.00	
OS RI Del 3Rock	7,399	1,168	6.18	6.18	73,999	11,984	6.18	73,999	73,999	900	73,999	73,999	900	73,999	101,147	73,999	101,147	1.59	1.59	73,999	101,147	1.59	1.59	
OS RI Del 4Rock	1,632	184	8.87	8.87	16,322	1,840	8.87	16,322	16,322	7,488	16,322	16,322	7,488	16,322	519,174	16,322	519,174	6.50	6.50	16,322	519,174	6.50	6.50	
OS RI Del Rock-Other																								
OS RI Del Rock-Other																								
OS RI Del Class2Ba																								
OS RI Del ConcreteS																								
OS RI Del Pilester Sand																								
OS RI Del Fill Sand																								
OS RI Del Sand-Other																								
Ready-Mix Concrete (UC	3,081	1,530	2.00	2.00	29,859	14,929	2.00	29,859	29,859	3,081	29,859	29,859	3,081	29,859	157,400	29,859	157,400	5.34	5.34	29,859	157,400	5.34	5.34	
Environmental	8,422	4,594	0.12	0.12	8,422	4,594	0.12	8,422	8,422	8,422	8,422	8,422	8,422	8,422	140,720	8,422	140,720	7.12	7.12	8,422	140,720	7.12	7.12	
Surcharge - Fuel																								
Customer Accommodation																								
Discounts/Recharges																								
Total Sales	(1)		0.00	0.00	(5,382)	1,000,142	0.00	(5,382)	(5,382)	1,000,142	(5,382)	1,000,142	0.00	(5,382)	892,364	(5,382)	892,364	0.00	0.00	(5,382)	892,364	0.00	0.00	
Total Sales w/o Fill S	469,434	72,658	7.60	7.60	469,434	72,658	7.60	469,434	469,434	6,665	469,434	469,434	6,665	469,434	6,665	469,434	6,665	7.24	7.24	469,434	6,665	7.24	7.24	
COST OF GOODS SOLD																								
Aggregate	187		0.00	0.00	18,313	18,313	0.02	18,313	18,313	18,313	18,313	18,313	18,313	18,313	18,313	18,313	18,313	0.03	0.03	18,313	18,313	0.03	0.03	
Crushing Services																								
Agg Heat In (IC)																								
Royalty	19,105		0.25	0.25	60,074	60,074	0.06	60,074	60,074	60,074	60,074	60,074	60,074	60,074	60,074	60,074	60,074	0.07	0.07	60,074	60,074	0.07	0.07	
Total Cost of Goods So	18,352		0.25	0.25	251,272	251,272	0.25	251,272	251,272	251,272	251,272	251,272	251,272	251,272	251,272	251,272	251,272	0.25	0.25	251,272	251,272	0.25	0.25	
GROSS PROFIT	472,082	72,658	6.90	6.90	472,082	72,658	6.90	472,082	472,082	472,082	472,082	472,082	472,082	472,082	472,082	472,082	472,082	6.90	6.90	472,082	472,082	6.90	6.90	
DIRECT OPERATING EXPENSES																								
Variable Expense																								
Outside Services	974		0.01	0.01	10,264	10,264	0.01	10,264	10,264	10,264	10,264	10,264	10,264	10,264	10,264	10,264	10,264	0.01	0.01	10,264	10,264	0.01	0.01	
Payroll - Wages	37,372		0.64	0.64	429,878	429,878	0.64	429,878	429,878	429,878	429,878	429,878	429,878	429,878	429,878	429,878	429,878	0.64	0.64	429,878	429,878	0.64	0.64	
Payroll - Wages - OT	9,436		0.13	0.13	212,642	212,642	0.21	212,642	212,642	212,642	212,642	212,642	212,642	212,642	212,642	212,642	212,642	0.21	0.21	212,642	212,642	0.21	0.21	
Payroll - Taxes	3,924		0.05	0.05	57,169	57,169	0.05	57,169	57,169	57,169	57,169	57,169	57,169	57,169	57,169	57,169	57,169	0.05	0.05	57,169	57,169	0.05	0.05	
Payroll - Insurance - W	2,225		0.03	0.03	26,107	26,107	0.03	26,107	26,107	26,107	26,107	26,107	26,107	26,107	26,107	26,107	26,107	0.03	0.03	26,107	26,107	0.03	0.03	
Payroll - Insurance - Hea	5,851		0.08	0.08	33,882	33,882	0.03	33,882	33,882	33,882	33,882	33,882	33,882	33,882	33,882	33,882	33,882	0.03	0.03	33,882	33,882	0.03	0.03	
Payroll - Uniforms	416		0.01	0.01	3,947	3,947	0.01	3,947	3,947	3,947	3,947	3,947	3,947	3,947	3,947	3,947	3,947	0.01	0.01	3,947	3,947	0.01	0.01	
Total Payroll Expenses	59,323		0.82	0.82	763,625	763,625	0.76	763,625	763,625	763,625	763,625	763,625	763,625	763,625	763,625	763,625	763,625	0.82	0.82	763,625	763,625	0.82	0.82	
Rentals - Equipment	46,781		0.64	0.64	20,656	20,656	0.02	20,656	20,656	20,656	20,656	20,656	20,656	20,656	20,656	20,656	20,656	0.02	0.02	20,656	20,656	0.02	0.02	
Repairs - Equipment	34,488		0.47	0.47	638,248	638,248	0.64	638,248	638,248	638,248	638,248	638,248	638,248	638,248	638,248	638,248	638,248	0.64	0.64	638,248	638,248	0.64	0.64	
Telephone	61		0.01	0.01	394,781	394,781	0.39	394,781	394,781	394,781	394,781	394,781	394,781	394,781	394,781	394,781	394,781	0.39	0.39	394,781	394,781	0.39	0.39	
Utilities - Electricity	29,502		0.41	0.41	1,211	1,211	0.00																	

# EX 2 CONFIDENTIAL

For the Twelve Months Ending March 30, 2013

	MARCH		MARCH		Y-T-O		Y-T-O		LAST YR MAR		LAST YR Q		ACTUAL	
	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
<b>SALES</b>														
Plant Pick-Up 3Rock	111,098	17,045	6.52		1,568,177	249,316	6.41		1,568,177	13,948	6.35		1,507,722	241,760
Plant Pick-Up 4Rock	83,104	9,157	9.82		1,273,926	120,246	10.00		1,273,926	8,101	9.98		887,868	65,409
Plant Pick-Up 5Rock	35,260	3,784	9.36		483,701	54,432	6.89		483,701	6,958	6.81		564,279	63,811
Plant Pick-Up 6Rock	180	30	6.01		4,163	742	5.61		4,163	65	7.95		113,780	22,082
Plant Pick-Up Concrete	168,315	23,857	6.97		1,974,911	272,653	7.25		1,974,911	18,016	6.98		1,334,547	181,787
Plant Pick-Up Pflaster S	16,021	2,058	7.87		223,814	29,665	7.54		223,814	3,272	7.65		260,950	6,990
Plant Pick-Up Pflaster S	10,917	1,621	1.94		162,719	84,108	1.83		162,719	9,272	1.88		198,770	28,950
Plant Pick-Up Sand-Oh	8,703	1,370	6.35		172,348	28,788	8.50		172,348	6,441	8.53		198,724	63,785
HGM RI Del 3Rock	6,042	660	9.15		172,348	28,788	8.50		172,348	6,441	8.53		198,724	63,785
HGM RI Del 4Rock	1,971	178	11.01		48,074	4,720	10.08		48,074	4,070	9.00		200,948	34,000
HGM RI Del 5Rock	29,757	3,154	5.83		68,161	4,720	10.08		68,161	562	9.00		331,018	7,819
HGM RI Del Concrete	3,042	467	8.00		20,957	3,634	5.47		20,957	189	25		16,683	2,885
HGM RI Del Pflaster Sa	3,042	467	8.00		382,755	47,854	8.00		382,755	28,188	8.00		383,179	47,879
HGM RI Del Sand-Other	413	207	2.00		7,897	999	7.00		7,897	203	2.01		6,140	951
C/S RI Del 3Rock	5,498	916	6.00		12,051	5,981	2.00		12,051	101	2.01		20,057	7,882
C/S RI Del 4Rock	758	125	6.07		359,348	57,181	6.27		359,348	7,389	6.18		339,608	55,708
C/S RI Del 5Rock	639	40	10.69		4,634	576	8.02		4,634	1,052	8.87		24,223	8,650
C/S RI Del Concrete	1,032	174	5.93		144,950	19,240	7.49		144,950	1,885	7.13		26,009	4,944
C/S RI Del Concrete/Sa	988	123	6.02		8,895	1,543	5.84		8,895	2,874	3,251		387	5,683
C/S RI Del Pflaster Sand	11,268	1,878	6.00		2,974	370	6.04		2,974	14,324	7,810		2,644	304
C/S RI Del Pflaster Sand	698	489	1.91		7,810	3,891	1.98		7,810	3,061	1,530		7,486	3,371
C/S RI Del Sand-Other	34,634	5,358	6.50		1,532	825	8.85		1,532	4,594	6.50		459,598	70,532
Engr/Maint Concrete (FC)	9,788	1,760	0.13		131,143	73,323	0.12		131,143	8,422	0.12		100,884	1,000,142
Surfing - Fuel														
Discount Backlog/Vari														
Total Sales	543,365	77,198	7.04		(2,935)	0.00			(2,935)	0.00			(5,382)	0.00
Total Sales w/o Pfl S	531,098	70,862	7.49		7,583,985	1,073,351	7.07		7,583,985	72,658	6.95		6,666,468	1,000,142
<b>COST OF GOODS SOLD</b>														
Aggregate														
Crushing Services														
Agg Hand In (FC)														
Royalty														
Total Cost of Goods So	19,300	19,300	0.25		288,882	288,882	0.25		288,882	18,185	0.25		251,272	0.25
<b>GROSS PROFIT</b>	524,065	57,898	6.79		7,310,483	1,073,351	6.81		7,310,483	472,662	6.50		6,336,078	1,000,142
<b>DIRECT OPERATING EXPENSES</b>														
Variable Expense:														
Outside Services:														
Payroll - Wages	3,259		0.04		108,782		0.10		108,782	874	0.01		10,264	0.01
Payroll - Wages - OT	35,139		0.46		445,916		0.41		445,916	37,372	0.61		429,878	0.43
Payroll - Taxes	3,578		0.05		180,918		0.17		180,918	6,124	0.13		212,642	0.21
Payroll - Insurance - WJ	2,013		0.03		64,048		0.05		64,048	3,824	0.06		57,189	0.06
Payroll - Insurance - H&A	4,531		0.06		30,145		0.03		30,145	2,225	0.05		28,107	0.03
Payroll - Uniforms	685		0.01		48,945		0.05		48,945	5,951	0.08		39,882	0.08
Total Payroll Expenses	52,443		0.69		6,610		0.06		6,610	418	0.01		59,882	0.06
Rentals - Equipment	475		0.01		764,577		0.71		764,577	50,323	0.82		785,635	0.76
Repairs - Equipment	78,509		0.89		47,786		0.04		47,786	20,658	0.64		20,658	0.02
Repairs - Vehicles	20,850		0.27		848,280		0.79		848,280	48,781	0.64		536,248	0.54
Telephone	91		0.00		362,853		0.34		362,853	34,498	0.47		384,781	0.38
Utilities - Electricity	38,141		0.49		442,760		0.41		442,760	1,001	0.01		1,211	0.01
Utilities - Other	215		0.00		6,088		0.01		6,088	568	0.01		423,388	0.42
Vehicle Fuel (FC)	47,595		0.62		618,323		0.61		618,323	44,108	0.61		11,885	0.01
Vehicle Tires					38,720		0.03		38,720	44,108	0.61		546,480	0.55
Total Variable Expense	239,374		3.10		3,238,168		3.02		3,238,168	216,824	2.97		2,724,743	2.72
<b>GROSS MARGIN CONT</b>	284,691	77,198	3.60		4,074,315	1,073,351	3.80		4,074,315	266,258	3.53		3,611,333	1,000,142
<b>OVERHEAD EXPENSES</b>														
Depreciation	38,752		0.46		316,173		0.29		316,173	22,484	0.31		290,108	0.29
Insurance - Liability	408		0.01		5,477		0.01		5,477	4,102	0.06		49,219	0.48
Interest														
License & Permits	2,120		0.03		25,440		0.02		25,440	2,120	0.05		25,903	0.05
Rent (VC)	5,000		0.06		60,000		0.05		60,000	5,000	0.07		60,000	0.06
Taxes - Property	7,338		0.10		51,352		0.05		51,352	8,334	0.12		120,010	0.13
Total Overhead Expense	51,616		0.67		457,442		0.43		457,442	43,020	0.59		555,355	0.56
<b>ADMINISTRATIVE EXPENSES</b>														
Dues	2,717		0.04		275		0.00		275	2,445	0.03		335	0.00
Bad Debts	1,271		0.02		37,895		0.04		37,895	2,445	0.03		335	0.00
Disprovision	23,000		0.30		13,011		0.01		13,011	2,445	0.03		335	0.00
Fees - Management - R	4,000		0.05		276,000		0.26		276,000	4,000	0.02		12,489	0.01
Insurance - Liability	111		0.00		48,000		0.04		48,000	1,332	0.06		46,000	0.06
License & Permits	20		0.00		1,332		0.01		1,332	380	0.01		4,300	0.01
Payroll - Wages	19,111		0.25		254,700		0.24		254,700	240	0.01		289,452	0.24
Payroll - Insurance - H&A	1,098		0.01		16,516		0.01		16,516	10,894	0.12		20,244	0.02
Payroll - Insurance - WJ	1,006		0.01		11,881		0.01		11,881	875	0.01		10,287	0.01
Professional (Legal & CP)	925		0.01		11,821		0.01		11,821	675	0.01		10,287	0.01
Promotion & Advertising	491		0.01		18,699		0.02		18,699	4,371	0.01		31,012	0.03
Repairs & Maintenance	1,750		0.02		12,623		0.01		12,623	77	0.00		6,248	0.01
					5,745				5,745				2,253	

UNAUDITED