| 1        | Michael D. McLachlan (State Bar No. 181<br>McLACHLAN LAW, APC   | 705)   |  |  |  |
|----------|---|--|--|--|--|
| 2        | 2447 Pacific Coast Highway, Suite 100<br>Hermosa Beach, California 90254  |  |  |  |  |
| 3 4      | Telephone: (310) 954-8270<br>Facsimile: (310) 954-8271<br><i>mike@mclachlan-law.com</i>   |  |  |  |  |
| 5        | Daniel M. O'Leary (State Bar No. 175128) <b>LAW OFFICE OF DANIEL M. O'LEA</b>   | RY   |  |  |  |
| 6<br>7   | 2300 Westwood Boulevard, Suite 105 Los Angeles, California 90064 Telephone: (310) 481-2020 Facsimile: (310) 481-0049 dan@danolearylaw.com |  |  |  |  |
| 8        |   |  |  |  |  |
| 9        | Attorneys for Plaintiff Richard Wood and the Class  |  |  |  |  |
| 10       |   |  |  |  |  |
| 11       |   |  |  |  |  |
| 12       | SUPERIOR COURT FOR TH   |  |  |  |  |
| 13       | COUNTY OF LOS ANGELES   |  |  |  |  |
| 14       | Coordination Proceeding<br>Special Title (Rule 1550(b))   | Judicial Council Coordination<br>Proceeding No. 4408 |  |  |  |
| 15       | ANTELOPE VALLEY GROUNDWATER CASES   | Lead Case No. BC 325201                              |  |  |  |
| 16       | RICHARD A. WOOD, an individual, on  | Case No.: BC 391869                                  |  |  |  |
| 17<br>18 | behalf of himself and all others similarly situated,  | DECLARATION OF RICHARD M<br>PEARL                    |  |  |  |
| 19       | Plaintiff,  | FEARL  |  |  |  |
| 20       |   |  |  |  |  |
|          | V.  |  |  |  |  |
| 21       | LOS ANGELES COUNTY<br>WATERWORKS DISTRICT NO. 40; et  |  |  |  |  |
| 22       | al.   |  |  |  |  |
| 23       | Defendants.   |  |  |  |  |
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- I am a member in good standing of the California State Bar. I am in private practice as the principal of my own law firm, the Law Offices of Richard M. Pearl, in Berkeley, California. I specialize in issues relating to court-awarded attorneys' fees, including: the representation of parties in fee litigation and appeals; serving as an expert witness; and serving as a mediator and arbitrator in disputes concerning attorneys' fees and related issues.
- 2. In this case, I have been asked by counsel for the Plaintiffs and Appellants Richard A. Wood and the Small Pumper Class – McLachlan Law and the Law Office of Daniel M. O'Leary ("Class Counsel") – to render my opinion as to the reasonableness of their request for an attorneys' fee award of \$1,338,328 for their appellate work in this matter.<sup>1</sup> This represents a lodestar (hours times hourly rates) of \$892,219, plus the application of a 1.5 lodestar multiplier based, inter alia, on the significant risk Class Counsel undertook to obtain a reversal of the trial court's initial fee award rulings.
- 3. To form my opinion as to the reasonableness of the attorneys' fees Class Counsel request for their appellate work in this case, I have reviewed the Court of Appeal's 65-page opinion (Antelope Valley Groundward Cases, No. F083138 (JCCP No. 4408), unpublished Opinion filed August 24, 2021), as well as materials that describe the history of this matter, the results achieved, counsel's qualifications and experience, the nature of the work required by this case, and the attorney's fees it requests. I also have previous familiarity with this case, having filed a declaration in support of Class Counsel's trial court fees on February 2, 2016, which the Court of Appeal refers to at pages 30-31, 3642 n.11,

<sup>&</sup>lt;sup>1</sup> It is my understanding that the pre-2016 fees will be submitted on the record previously presented, including my prior supporting declaration filed February 2, 2016.

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and 44. I also have consulted with Mr. McLachlan and Mr. O'Leary about this motion and the underlying facts of the case.

#### **MY BACKGROUND AND EXPERIENCE**

- 4. Briefly summarized, my background is as follows: I am a 1969 graduate of Berkeley School of Law (then Boalt Hall), University of California, Berkeley, California. I took the California Bar Examination in August 1969 and learned that I had passed it in November of that year, but because I was working as an attorney in Atlanta, Georgia for the Legal Aid Society of Atlanta (LASA), I was not admitted to the California Bar until January 1970. I worked for LASA until the summer of 1971, when I went to work in California's Central Valley for California Rural Legal Assistance, Inc. (CRLA), a statewide legal services program. From 1977 to 1982, I was CRLA's Director of Litigation, supervising more than fifty attorneys. In 1982, I went into private practice, first in a small law firm, then as a sole practitioner. Martindale Hubbell rates my law firm "AV." I also have been selected as a Northern California "Super Lawyer" in Appellate Law for 2005, 2006, 2007, 2008, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, and 2021. A true and correct copy of my Resume is attached as Exhibit A.
- 5. Since 1982, the focus of my legal work has been in general civil litigation and appellate practice, with an emphasis on cases and appeals involving court-awarded attorneys' fees. I have lectured and written extensively on court-awarded attorneys' fees. I have been a member of the California State Bar's Attorneys' Fees Task Force and have testified before the State Bar Board of Governors and the California Legislature on attorneys' fee issues. I am the author of *California Attorney Fee Awards* (3d ed., Cal. CEB 2010) ("Cal. Fee Awards") and its cumulative annual Supplements between 2011 and March 2021. I also was the author of California Attorney Fee Awards, 2d Ed. (Cal. Cont. Ed. of Bar 1994), and its 1995 through 2008 annual Supplements. Several courts have referred to

| 1  | this treatise as "[t]he leading California attorney fee treatise." Calvo Fisher &          |
|----|--|
| 2  | Jacob LLP v. Lujan, 234 Cal.App.4th 608, 621 (2015); see also, e.g., Int'l Billing         |
| 3  | Servs., Inc. v. Emigh, 84 Cal.App.4th 1175, 1193 (2000) ("the leading treatise");          |
| 4  | Stratton v. Beck, 30 Cal.App.5th 901, 911 (2019) ("a leading treatise"); Orozco v.         |
| 5  | WPV San Jose, LLC, 36 Cal.App.5th 375, 409 (2019) ("a leading treatise on                  |
| 6  | California attorney's fees"). It also has been cited by the California Supreme             |
| 7  | Court and Court of Appeal on many occasions, including the Court of Appeal in              |
| 8  | this case. (Sl. Op. at 36). See also Graham v. DaimlerChrylser Corp., 34 Cal.4th           |
| 9  | 553, 576, 584 (2004); Lolley v. Campbell, 28 Cal.4th 367, 373 (2002); In re                |
| 10 | Conservatorship of Whitley, 50 Cal.4th 1206, 1214–15, 1217 (2010); Sonoma                  |
| 11 | Land Trust v. Thompson, 63 Cal.App.5 <sup>th</sup> 978, 986 (2021); Yost v. Forestiere, 51 |
| 12 | Cal.App.5th 509, 530 n. 8 (2020); ; Highland Springs Conference & Training                 |
| 13 | Ctr. v. City of Banning, 42 Cal.App.5th 416, 428 n. 11 (2019); Sweetwater Union            |
| 14 | High Sch. Dist. v. Julian Union Elementary Sch. Dist., 36 Cal.App.5th 970, 988             |
| 15 | (2019); Hardie v. Nationstar Mortg. LLC, 32 Cal. App. 5th 714, 720 (2019);                 |
| 16 | Syers Props III, Inc. v. Rankin, 226 Cal.App.4th 691, 698, 700 (2014). California          |
| 17 | Superior Courts also cite the treatise with approval. See, e.g., Davis v. St. Jude         |
| 18 | Hosp., No. 30201200602596CUOECX, 2018 WL 7286170, at *4 (Orange Cty.                       |
| 19 | Super. Ct. Aug. 31, 2018); <i>Hartshorne v. Metlife, Inc.</i> , No. BC576608, 2017 WL      |
| 20 | 1836635, at *10 (Los Angeles Super. Ct. May 02, 2017). Federal courts also have            |
| 21 | cited it. See In re Hurtado, Case No. 09-16160-A-13, 2015 WL 6941127 (E.D. Cal             |
| 22 | Nov. 6, 2015); TruGreen Companies LLC v. Mower Brothers, Inc., 953 F.                      |
| 23 | Supp. 2d 1223, 1236 nn.50, 51 (D. Utah 2013). I also authored the 1984                     |
| 24 | through 1993 annual Supplements to the predecessor treatise, <i>CEB's</i>                  |
| 25 | California Attorney's Fees Award Practice. In addition, I authored a federal               |
| 26 | manual on attorneys' fees entitled "Attorneys' Fees: A Legal Services Practice             |
| 27 | Manual," published by the Legal Services Corporation. I also co-authored the               |

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chapter on "Attorney Fees" in Volume 2 of CEB's Wrongful Employment Termination Practice, 2d Ed. (1997).

6. More than 95% of my practice is devoted to issues involving courtawarded attorney's fees. I have appeared as counsel in over 200 attorneys' fee applications in state and federal courts, primarily representing other attorneys. I also have briefed and argued more than 40 appeals, at least 30 of which have involved attorneys' fees issues. I have successfully handled five cases in the California Supreme Court involving court-awarded attorneys' fees: (1) *Maria P.* v. Riles, 43 Cal. 3d 1281 (1987), which upheld a C.C.P. section 1021.5 fee award based on a preliminary injunction obtained against the State Superintendent of Education, despite the fact that the case ultimately was dismissed under C.C.P. section 583; (2) *Delaney v. Baker*, 20 Cal. 4th 23 (1999), which held that heightened remedies, including attorneys' fees, are available in suits against nursing homes under California's Elder Abuse Act; (3) *Ketchum v. Moses*, 24 Cal. 4th 1122 (2001), which reaffirmed that contingent risk multipliers are an essential consideration under California attorney fee law (note that in *Ketchum*, I was primary appellate counsel in the Court of Appeal and "second chair" in the California Supreme Court); (4) Flannery v. Prentice, 26 Cal. 4th 572 (2001), which held that under California law, in the absence of an agreement to the contrary, statutory attorneys' fees belong to the attorney whose services they are based upon; and (5) Graham v. DaimlerChrysler Corp., 34 Cal. 4th 553 (2004), which held, *inter alia*, that the "catalyst" theory of fee recovery remained viable under California law and that lodestar multipliers could be applied to fee motion work. In that case, I represented trial counsel in both the Court of Appeal (twice) and California Supreme Court, as well as on remand in the trial court. I also represented and argued on behalf of *amicus curiae* in *Conservatorship of* McQueen, 59 Cal. 4th 602 (2014), which held that attorneys' fees incurred for appellate work were not "enforcement fees" subject to California's Enforcement

of Judgments law; I presented the argument relied upon by the Court. Along with Richard Rothschild of the Western Center on Law and Poverty, I also prepared and filed an *amicus curiae* brief in *Vasquez v. State of California*, 45 Ca1. 4th 243 (2009). I also have handled numerous other appeals involving review of trial court fee orders, including *Horsford*, *Citizens for Biological Diversity*, *EPIC*, *Molina*, *and Robles*, *Davis*, *Mangold*, and *Camacho v. Bridgeport Financial*, *Inc*. (9th Cir. 2008) 523 F.3d 973. An expanded list of reported decisions in cases I have handled is set out in Exhibit A at pages 4-8.

- 7. I have been retained by various governmental entities, including the California Attorney General's office, at my then current rates to consult with them and serve as their expert regarding their affirmative attorney fee claims. *See, e.g., In re Tobacco Cases I,* 216 Cal. App. 4th 570, 584 (2013); *Dep. of Fair Employ.* and Hous. v. Law Sch. Admission Council, Inc., 2018 WL 5791869 (N.D. Cal. No. 12-cv-08130, filed Nov. 5, 2018).
- 8. I am frequently called upon to opine about the reasonableness of attorneys' fees, and numerous federal and state courts have relied on my testimony on those issues. For example:
  - ➤ In *Human Rights Defense Center v. County of Napa*, 2021

    U.S.Dist.LEXIS 59778 \*; 2021 WL 1176640 (N.D. Cal. No. 20-cv-01296-JCS, Doc. 50, filed March 28, 2021), the Court expressly stated that it had "place[d] significant weight on the opinion of Mr. Pearl that the rates charged by all of the timekeepers listed above are reasonable and in line with the rates charged by law firms that engage in federal civil litigation in the San Francisco Bay Area. Mr. Pearl has extensive experience in the area of attorney billing rates in this district and has been widely relied upon by both federal and state courts in Northern California [] in determining reasonable billing rates." 2021 U.S.Dist.LEXIS 59778, at \*32.

- ➤ Subsequently, in *Andrews v. Equinox Holdings, Inc.,* N.D. Cal. No. 20-cv-00485-SK, Oder on Motion for Attorney Fees and Costs filed November 9, 2021 (Doc. 110), the court quoted the above language from the *Human Rights Defense Center* case and concluded the same: "This Court similarly finds Pearl's opinions well supported and persuasive." Order at p. 4:13-19.
- ➤ Similarly, in *Sonoma Land Trust v. Thompson, supra,* 63
  Cal.App.5<sup>th</sup> 978, 986 (2021), the Court of Appeal expressly held that my expert declaration provided evidentiary support for the trial court's fee determination.
- ➤ Lastly, at my declaration was cited favorably by the Court of Appeal in the instant case. Sl. Op. at pp. 42, fn. 11 and 44.
- 9. In addition to the *Sonoma Land Trust* and instant cases, the following California appellate and reported trial court cases also have referenced my testimony favorably:
  - Kerkeles v. City of San Jose, 243 Cal.App.4th 88 (2015);
  - Kaku v. City of Santa Clara, No. 17CV319862, 2019 WL 331053, at \*3 (Santa Clara Cty. Super. Ct. Jan. 22, 2019), aff'd 59 Cal. App. 5th 385, 431 (2020);
  - Davis v. St. Jude Hosp., No. 30201200602596CUOECX, 2018
     WL 7286170, at \*4 (Orange Cty. Super. Ct. Aug. 31, 2018);
  - Hartshorne v. Metlife, Inc., No. BC576608, 2017 WL 1836635, at §\*10 (Los Angeles Super. Ct. May 2, 2017).
  - Habitat and Watershed Caretakers v. City of Santa Cruz, 2015 Cal.
     App. Unpub. LEXIS 7156 (2015);
  - Laffitte v. Robert Half Int'l Inc., 231 Cal.App.4th 860 (2014), aff'd (2016) 1 Cal.5th 480;
  - In re Tobacco Cases I, 216 Cal.App.4th 570 (2013);

- Villalpondo v. Exel Direct, Inc., 2016 WL 1598663 (N.D. Cal. 2016);
- State Compensation Insurance Fund v. Khan et al, Case No.
   SACV 12-01072- CJC(JCGx) (C.D. Cal.), Order Granting in Part and Denying in Part the Zaks Defendants' Motion for Attorneys'

   Fees, filed July 6, 2016 (Dkt. No. 408);
- In re Cathode Ray Tube Antitrust Litig., Master File No. 3:07-cv-5944 JST, MDL No. 1917 (N.D. Cal. 2016) 2016 U.S. Dist. LEXIS 24951 (Report And Recommendation Of Special Master Re Motions (1) To Approve Indirect Purchaser Plaintiffs' Settlements With the Phillips, Panasonic, Hitachi, Toshiba, Samsung SDI, Technicolor, And Technologies Displays Americas Defendants, and (2) For Award Of Attorneys' Fees, Reimbursement Of Litigation Expenses, And Incentive Awards To Class Representative), Dkt. 4351, dated January 28, 2016, adopted in relevant part, 2016 U.S. Dist. LEXIS 88665;
- Gutierrez v. Wells Fargo Bank, 2015 U.S. Dist. LEXIS 67298
   (N.D. Cal. 2015);
- Holman v. Experian Information Solutions, Inc., 2014 U.S. Dist. LEXIS 173698 (N.D. Cal. 2014);
- In re TFT-LCD (Flat Panel) Antitrust Litig., No. M 07-1827 SI, MDL No. 1827 (N.D. Cal.), Report and Recommendation of Special Master Re Motions for Attorneys' Fees And Other Amounts By Indirect-Purchaser Class Plaintiffs And State Attorneys General, Dkt. 7127, filed Nov. 9, 2012, adopted in relevant part, 2013 U.S. Dist. LEXIS 49885 (N.D. Cal. 2013) ("TFT-LCD (Flat Panel) Report & Recommendation");

- Willoughby v. DT Credit Corp., No. CV 05-05907 MMM (CWx),
   Order Awarding Attorneys' Fees After Remand, Dkt. 65 (C.D. Cal. July 17, 2006);
- Oberfelder v. City of Petaluma, 2002 U.S. Dist. LEXIS 8635 (N.D. Cal. 2002), aff'd 2003 U.S. App. LEXIS 11371 (9th Cir. 2003).

#### SUMMARY OF OPINION AND OVERVIEW OF DECLARATION

- 11. Class Counsel request attorneys' fees in the amount of \$1,296,631, which represents a \$864,421 lodestar and the application of a 1.5 lodestar multiplier. In my opinion, based on my extensive experience and expertise involving appellate practice, court-awarded attorneys' fees, and their value in the Los Angeles legal marketplace under California law, that request is eminently reasonable: the hourly rates requested are modest by Los Angeles area standards; the number of hours is well-documented; and a 1.5 multiplier is well-justified by counsel's contingent risk, the high burden counsel faced in seeking reversal of the trial court's discretionary fee award, District 40's aggressive defense, the high level of skill and quality of work needed to achieve this result, the unique procedural posture that resulted in the largest appellate record ever presented to the Fifth District, and fee awards in comparable California and federal cases.
- 12. This was not a run-of-the-mill appeal. This litigation was initiated in late 1999, and grew over the years to involve some 70,000 parties, most of whom were represented in two class actions consolidated with the various other actions in this JCCP proceeding. The seven phases of trial spanned approximately ten years. I am told this is the largest groundwater adjudication in California history, and as noted below in paragraph 13, produced a gigantic appellate record the likes of which I have never seen or heard of. From the very start, District 40 waged an aggressive appeal, seeking a ruling that Class Counsel were not entitled to *any* fees, contractually or pursuant to Code of Civil Procedure section 1021.5,

based on a wide variety of arguments. District 40 also asserted that Class Counsel were not entitled to have a multiplier applied as part of any fee award, were not entitled to recover costs, that the fee award should have been equitably apportioned to other parties, that District 40 was entitled to make periodic payments under Government Code section 970.6 or alternatively section 984. District 40 filed briefs totaling 131 pages, exclusive of its Petition for Review to the California Supreme Court.

- 13. I am also told that it is believed the record on appeal is one of the largest in California history. The appendices totaled 219 volumes and over 180,000 pages. The reporters' transcript was a combined 87 volumes totaling over 49,000 pages. This case on appeal was so large that it caused the Fourth Appellate District to request the Supreme Court to transfer it to another appellate district pursuant to California Rule of Court 10.1000(a)(1)(C).
- 14. In addition to the work at the Court of Appeal spanning more than five years, District 40 then filed a Petition for Review with the Supreme Court. Class Counsel filed a written Answer, and review was denied.
- 15. Prosecuting these extremely hard-fought appeals and cross-appeals required great skill and expertise from Class Counsel. The result of that effort is the Court of Appeal's 65-page Opinion that not only affirmed Class Counsel's entitlement to a fee award but, despite the trial court's broad discretion in such matters, reversed the trial court's fee award as unreasonably low on both legal and factual grounds.
- 16. My review of Class Counsel's declarations shows that their lodestar as of January 3, 2022, is based on each attorney's 2021 hourly rate, which range between \$670 and \$915 per hour. See paragraph 19 *infra*. I have examined each attorney's requested lodestar rate, along with each attorney's experience and background and work product here. Based on that review, in my opinion the rates requested are well within the range of hourly rates charged by comparably

 qualified attorneys in the Los Angeles Area performing similar work and with those that other Los Angeles area courts have found reasonable for attorneys with comparable complex litigation experience performing similar services. Similarly, the paralegal rate of \$150 per hour also is a modest and reasonable hourly rate for such services in the Los Angeles area legal marketplace.

- 17. It also is my opinion that the well-documented number of hours billed by the law firms representing the Class is entirely appropriate and reasonable in light of District 40's fierce resistance, the stakes involved, the complexity of the factual and legal issues, the high quality of the work I have reviewed, and most importantly, the excellent result obtained, i.e. Class Counsel prevailed on all of their substantive attorney fee appeals, while defeating all of the issues raised in the cross-appeals.
- 18. In my opinion, a \$1,338,328 fee is eminently reasonable under the lodestar/multiplier method: (a) the hourly rates utilized in the lodestar crosscheck are within the range of those charged by comparably qualified attorneys for comparable work in the Los Angeles legal marketplace; (b) the hours spent are fully documented and consistent with those that would be expected in a matter of this duration, complexity, and stakes, as well as with the excellent results achieved; and (c) the 1.5 lodestar multiplier requested is appropriate to achieve a fee that is consistent with the legal marketplace for similarly contingent, successful cases. I base my opinion on the following:

#### **COUNSEL'S LODESTAR IS REASONABLE.**

19. Class Counsel here have requested the following lodestar for the McLachlan and O'Leary attorneys and paraprofessionals:

| Attorney Name        | Graduation Date | Hourly<br>Rate | Hours | Lodestar  |
|----------------------|-----------------|----------------|-------|-----------|
| Michael D. McLachlan | 1995            | \$915.00       | 741.9 | \$678,838 |
| Daniel M. O'Leary    | 1994            | \$915.00       | 151.6 | \$138,714 |
| Marybeth LippSmith   | 2002            | \$775.00       | 67.9  | \$52,622  |

| Rolando Gutierrez | 2011 | \$670.00 | 10.0  | \$6,700   |
|-------------------|------|----------|-------|-----------|
| Paralegal         |      | \$150.00 | 102.3 | \$15,345  |
| Total             |      |          |       | \$892,219 |

### **Class Counsel's Hourly Rates Are Reasonable.**

- 20. Under California law, Class Counsel's hourly rates are reasonable if they are "within the range of reasonable rates charged by and judicially awarded comparable attorneys for comparable work." *Children's Hosp. & Med. Ctr. v. Bonta,* 97 Cal.App.4th 740, 783 (2002).
- 21. Through my writing and practice, I have become familiar with the non-contingent market rates charged by attorneys in California and elsewhere. This familiarity has been obtained in several ways: (a) by handling attorneys' fee litigation; (b) by discussing fees with other attorneys; (c) by obtaining declarations regarding prevailing market rates in cases in which I represent attorneys seeking fees; and (d) by reviewing attorneys' fees applications and awards in other cases, as well as surveys and articles on attorneys' fees in the legal newspapers and treatises. I also have testified before trial courts or arbitrators on numerous occasions, and have submitted expert testimony by declaration on hundreds of occasions: each of those efforts require me to be aware of the hourly rates being charged.
- 22. Here, I have reviewed Class Counsel's work product, qualifications, backgrounds, experience, and the results they have achieved as set forth in their declarations in support of the Fee Motion. Based on the information I have gathered, some of which is set forth below, it is my opinion that the rates requested by Class Counsel are well within the range of the non-contingent market rates charged by attorneys of reasonably comparable experience, skill,

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<sup>2</sup> Most California courts use current rates to determine reasonable fees, as rough compensation for the delay in payment the prevailing attorneys have experienced. *See, e.g., Graham v. DaimlerChrysler Corp.,* 34 Cal.4th 553 (2004); *Robles v. Employment Dev. Dept.,* 38 Cal.App.5th 191, 205 (2019); *Pearl,* 

and reputation for reasonably comparable services.<sup>2</sup> Several factors support my opinion:

23. *First*, it is my understanding that Class Counsel's then current hourly rates have been awarded in numerous cases. This is a highly probative fact. See *Margolin v. Regional Planning Comm'n*, 134 Cal.App.3d 999, 1005 (1982) (rejecting defendants' argument that rates awarded plaintiff's counsel in prior litigation were not relevant because they may have reflected special factors such as difficulty of case).

Second. Class Counsel's current rates reflect a reasonable increase

since their prior filing in February of 2015. At that point, lead counsel requested a \$720 hourly rate, which the Court of Appeal described as an appropriate market rate (Opinion, p. 29, 37). Their current (2021) rate is \$915, which reflects only a 27% increase over a six-year period – less than 5% per annum. Such modest increases are more than justified by counsel's increased skill, experience, and reputation, as well as by general rate increases in the legal marketplace. For example, in *Planned Parenthood Federation of America, Inc. v. Center for Medical Progress*, 2020 U.S. Dist. LEXIS 241035, at \*13 (N.D. Cal. Dec. 22, 2020), the district court applied a 25% rate increase for the period from 2016 to 2020. Similar rate increases in the legal marketplace have been observed by commentators. *See, e.g., Will Billing Rates for Elite Firms Rise in 2020?*, The Recorder (California) (Online) (July 30, 2020); Simons, *Big Law Should Raise Partner Billing Rates 10+ Percent Now*, The Recorder (Nov. 15, 2018) at 3 ("In a normal year, partner rates would go up around 5 or 6 percent").

California Fee Awards, § 9.113, p. 9-106.

25. *Third,* my opinion also is based on the numerous findings of reasonable hourly rates made by Los Angeles Area courts, which also are highly probative. See *Children's Hosp. & Med. Ctr. v Bontá*, 97 Cal.App.4th at 783. Those findings are summarized in **Exhibit B** attached hereto. For example:

• In *Independent Living Center of S. Cal. v. Kent*, 2020 U.S. Dist. LEXIS 13019 (C.D. Cal. 2020), an action challenging the State's right to alter reimbursement rates for Medi-Cal providers, the court found the following 2019 hourly rates reasonable (plus a 1.5 lodestar multiplier):

| LAW SCHOOL<br>GRADUATION<br>YEAR | RATES   |
|----------------------------------|---------|
| 1975                             | \$1,025 |
| 1976                             | \$965   |
| 1979                             | \$1,025 |
| 2007                             | \$815   |
| 2011                             | \$800   |
| 2015                             | \$640   |
| 2016                             | \$600   |
| 2019                             | \$440   |
| 1975                             | \$1,025 |
| 1976                             | \$930   |
| 1979                             | \$995   |
| 2015                             | \$570   |

• Similarly, in *Hadsell v. City of Baldwin Park,* No. BC 548 602 (L.A. Super. Ct. Jun. 25, 2019), Notice of Ruling on Plaintiff's Motion for Attorneys' Fees, the court found the following hourly rates reasonable (before applying a 1.5 multiplier):

| CAL BAR<br>ADMISSION<br>DATE | RATES   |
|------------------------------|---------|
| 1987                         | \$1,100 |
| 1990                         | \$1,100 |
| 2008                         | \$800   |
| 2008                         | \$650   |
| 2012                         | \$550   |
| 2016                         | \$500   |

Likewise, in *Frias v. City of Los Angeles*, 2020 U.S. Dist.

LEXIS 129936 at \*6; 2020 WL 4001620 (C.D.Cal. 2020), the court found that \$1,100 per hour was a reasonable hourly rate for a 31-year highly-regarded civil rights attorney, even though it was \$200 an hour higher than the Real Rate Report's Third Quartile rate. (The Real Rate Report is discussed below.) It also applied a 1.5 lodestar multiplier.

Lastly, in *State Compensation Insurance Fund v. Khan et al*, Case No. SACV 12-01072-CJC(JCGx) (C.D. Cal. Jul. 6, 2016), Order Granting in Part and Denying in Part the Zaks Defendants' Motion for Attorneys' Fees (Dkt. No. 408), a multi-defendant RICO action, the court found the following 2016 hourly rates reasonable:

| Years of Experience | Rates     |
|---------------------|-----------|
| 22                  | \$890     |
| 20                  | \$840     |
| 5                   | \$670     |
| 4                   | \$560     |
| Paralegals          | \$325-340 |
| Case Assistants     | \$220-230 |
| Docket Clerk        | \$230     |

Class Counsel's hourly rates here are well within this range.

26. Class Counsel's rates also are in line with the standard hourly non-contingent rates charged by Los Angeles Area law firms that regularly engage in civil litigation of comparable complexity. A chart showing the hourly rates charged by numerous Los Angeles area law firms, as stated in court filings, depositions, surveys, or other reliable sources, is attached hereto as **Exhibit C**. The rates requested here are well in line with those rates. For example, in 2020, Lieff Cabraser, a class action litigation firm, billed a 22-year attorney at \$950 per hour. In 2019, Pearson Simon & Warshaw, another class action firm, billed attorneys with 23-38 years of experience at \$1,150 per hour; rates have generally increased at least 5-10% since 2019.

### **Hourly Rate Surveys and Articles**

- 27. Counsel's requested rates also are supported by several surveys and articles describing legal rates, including the following:
- 28. The 2020 Mid-Year Real Rate Report compiled by Wolters Kluwer surveyed the hourly rates charged in the second quarter of 2020 by hundreds of Los Angeles area attorneys, relevant excerpts of which are attached hereto as **Exhibit D.** The real market rates of Los Angeles area attorneys who practice "litigation" are surveyed at page 28, which describes the Second Quarter 2020 rates charged by 387 Los Angeles partners and 478 associates who practiced "Litigation." For that category, the Third Quartile rate was **\$940** per hour for "Partners" and **\$740** for "Associates". Likewise, page 34 of the Report describes the rates charged by 365 Los Angeles partners with "21 or more years of experience" and 199 attorneys with "Fewer than 21 years". For those categories, the Third Quartile Los Angeles rates were **\$1,047** per hour for attorneys with 21 or more years of experience and **\$912** for attorneys with fewer than 21 years. Moreover, in my experience, since the Second Quarter of 2020, most Los Angeles Area firms have raised their rates by at least 3-6%.

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- 29. Class Counsel's rates are consistent with the "Adjusted Laffey Matrix" (laffymatrix.com), which is based on a survey of hourly rates charged in the Baltimore-Washington, D.C. area. This survey is frequently used across the country, with adjustments for differences in cost of living, to evaluate the reasonableness of hourly rates. For 2021, the Adjusted Laffey Matrix lists a current rate of \$919 per hour attorneys who have been out of law school for 20+ years, \$764 per hour for attorneys who have been out of law school for 11-19 years, \$676 for attorneys who have been out of law school for 8-10 years, \$468 per hour for attorneys who have been out of law school for 4-7 years, and \$381 per hour for attorney who have been out of law school for 1-3 years. Here, even without adjustment for significantly higher Los Angeles Area rates, Class Counsel's rates are *lower* than the *Laffey* rates.
- 30. The 2018 Peer Monitor Public Rates survey, attached hereto as **Exhibit E**, shows that Plaintiffs' counsel's rates here are well within the range of hourly rates billed by other top-flight Los Angeles area law firms.
- 31. The preceding hourly rates data supports my opinion that Class Counsel's rates are well within the range of non-contingent rates charged by comparably qualified Los Angeles Area attorneys for reasonably similar work.

## **The Number of Hours Counsel Have Spent Is Reasonable.**

- 32. Based on my review of the materials noted above, including Class Counsel's time records and my extensive experience with comparable appeals, the number of hours expended by Class Counsel here, and the distribution of hours amongst Class Counsel described by Class Counsel in their declarations in support of the Fee Motion, appears to be well within the ballpark for an appeal of this breadth, record, long duration, and ultimate success.
- 33. As noted above, I have reviewed a meaningful sample of the documents filed in this appeal, including the description of counsel's work set out in Class Counsel's declarations and time records. Based on that review, as well as

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multiplier.

34. My opinion regarding counsel's hours also is based on the fact that those hours accomplished an extraordinary result. Obtaining the reversal of a trial court's discretionary decision to reduce a requested statutory attorney's fee is a rare occurrence. In my experience, appellate courts rarely want to secondguess trial court determinations. Indeed, §16.23 of my CEB Treatise is entitled "Determinations of Amount of Fees Given Particularly Deferential Review". The maxim that the "experienced trial judge is the best judge of the value of professional services rendered in his court, and while his judgment is of course subject to review, it will not be disturbed unless the appellate court is convinced that it is clearly wrong" (Serrano v. Priest, 20 Cal.3d 25, 49 (1977) ("Serrano III")

is highly-respected and oft-cited. See also *In re Lugo*, 164 Cal.App.4th 1522, 1544 (2008) ("The only proper basis of reversal of the amount of an attorney fees award is if the amount awarded is so large or small that it shocks the conscience and suggests that passion and prejudice influenced the determination"), citing *Akins v Enterprise Rent-A-Car Co.*, 79 Cal.App.4th 1127, 1134 (2000). This wide deference is particularly applicable to the trial court's factual determinations. See *Graham v DaimlerChrysler Corp.*, 34 Cal.4th 553, 581 (2004) (reaffirming "the principle that the awarding of attorney fees and the calculation of attorney fee enhancements are highly fact-specific matters best left to the discretion of the trial court"). The normal presumption in favor of trial court decisions, the rule that trial court orders must be sustained if they are correct on any grounds, and the implied findings rule also apply to appellate review of fee awards.

- 35. In the instant case, Class Counsel beat these high odds. Overcoming these obstacles here required an exceptional effort -- extremely careful and thorough review and analysis of the over-sized record and the case law, as well as substantial writing and editing. Throw in a well-funded, well-represented, aggressive opponent and a fully successful result, and the time spent by counsel here is well within the range of the number of hours I would expect in this case.
- 36. To summarize, in my opinion, Class Counsel's lodestar is eminently reasonable.

## A MODEST 1.5 LODESTAR ENHANCEMENT IS CONSISTENT WITH THE LEGAL MARKETPLACE.

37. Class Counsel request that this Court apply a 1.5 lodestar enhancement to reflect the legal marketplace for contingent fee matters. I am familiar with the legal standards governing the application of lodestar enhancements, commonly known as "multipliers," in cases in which fees are recoverable under fee-shifting statutes section 1021.5. In fact, I was lead appellate counsel in *Horsford v. Board of Trustees of California State Univ.*,

supra, 132 Cal.App.4<sup>th</sup> 359, 399 (2005), a seminal case on lodestar multipliers in statutory fee cases. I also was lead appellate counsel in *Graham v.*DaimlerChrysler, supra, 34 Cal.4<sup>th</sup> at 578, which re-enforced the importance of multipliers in public interest cases, both for work on the merits and for fee motion work. I also was co-appellate counsel in *Ketchum v. Moses, supra*, 24

Cal.4<sup>th</sup> 1122, the seminal case on contingent risk multipliers.

38. The basic purpose of lodestar multipliers was summarized in *Ketchum:* "Under *Serrano III*, the lodestar is the basic fee for comparable legal services in the community; it may be adjusted by the court based on factors including ... (1) the novelty and difficulty of the questions involved, (2) the skill displayed in presenting them, (3) the extent to which the nature of the litigation precluded other employment by the attorneys, (4) the contingent nature of the fee award. [Citation.] The purpose of such adjustment is to fix a fee at the fair market value for the particular action. In effect, the court determines, retrospectively, whether the litigation involved a contingent risk or required extraordinary legal skill justifying augmentation of the unadorned lodestar in order to approximate the fair market rate for such services." 24 Cal.4th at 11231-1132. In *Graham*, the California Supreme Court expressly recognized that the same factors apply to the determination of reasonable attorneys' fees for litigation over entitlement to fees. *Graham*, 34 Cal.4th at 579.

39. In my opinion, these factors — contingent risk and extraordinary legal skill — readily support the modest 1.5 lodestar multiplier requested here. The significant financial risk Class Counsel faced in pursuing their appeals and defending against the cross-appeals arising from the trial court's initial fee rulings amply justify a fee that is 1.5 higher than the fee they would have recovered had they represented a fee-paying client. That risk was exacerbated here by District 40's insistence on appealing Counsel's entitlement to any fees at all: the 14 pages that the Court of Appeal devoted to this argument is indicative

of how seriously Class Counsel were required to take this argument and respond to it: a reversal on these grounds would have resulted in their recovering *no* compensation for their nearly 15 years and over 6,700 hours of hard work, as well as their substantial out-of-pocket expenses.

40. Other factors also support a lodestar enhancement. District 40's unrelenting and intransigent opposition, which required Class Counsel to win the right to fees only by securing a favorable judgment after eight years of litigation and trials; and the excellent result obtained for the Class, *i.e.*, the public benefits that will accrue from that victory further support the lodestar enhancement. In the legal marketplace, those factors would justify a reasonable fee that was significantly higher than the fee that would have been charged to a fee-paying client on a non-contingent, win or lose, basis.

### Counsel's Significant Financial Risk Justifies a 1.5 Multiplier.

- 41. In the legal marketplace, it is well-accepted that attorneys who litigate on a contingent basis in which any compensation is wholly contingent on success do and should expect to receive significantly higher fees when those cases are successful than they would have received from a fee-paying client, win or lose. The case law repeatedly recognizes this fact. *See, e.g., Ketchum, 24* Cal.4<sup>th</sup> at 1132. This is particularly true in hard-fought cases like this one, where any successful result is uncertain.
- 42. As both the marketplace and the case law recognize, this does not result in any "windfall" or undue "bonus." In the legal marketplace, a lawyer who assumes a significant financial risk on behalf of a client rightfully expects that his or her compensation will be significantly greater than if no risk was involved (i.e., if the client paid the bill on a monthly basis). See, e.g., *Graham*, 34 Cal.4<sup>th</sup> at 579; *Cazares v Saenz* 208 Cal.App.3d 279, 288 (1989) ("in theory, a contingent fee in a case with a 50 percent chance of success should be twice the amount of a noncontingent fee for the same case.").

- 43. Adjusting court-awarded fees upward in contingent fee cases to reflect the risk of recovering no compensation whatsoever for hundreds of hours of labor simply makes those fee awards consistent with the legal marketplace. See, e.g., *Cotchett, Pitre & McCarthy v Universal Paragon Corp.*, 187 Cal.App.4<sup>th</sup> 1405, 1423 (2010) (approving negotiated fee that amounted to 7.0 multiplier). In so doing, a risk multiplier helps to ensure that meritorious cases will be brought to enforce important public interest policies and that clients who have meritorious claims will be better able to obtain qualified counsel. As the Supreme Court recognized in *Ketchum v. Moses*: "A lawyer who both bears the risk of not being paid and provides legal services is not receiving the fair market value of his work if he is paid only for the second of these functions. If he is paid no more, competent counsel will be reluctant to accept fee award cases." 24 Cal.4<sup>th</sup> at 1133, quoting Leubsdorf, *The Contingency Factor in Attorney Fee Awards*, 90 Yale L.J. 473, 480 (1981).
- 44. It also is my experience that these risks are exaggerated greatly when the prevailing attorneys are sole proprietors or from small firms. See, e.g., *Amaral v. Cintas Corp. No. 2,* 163 Cal.App.4th 1157, 1217 (2008). Unlike larger firms, they lack the ability to have large numbers of non-involved attorneys bringing in revenue while highly intensive, contingent fee cases like this one consume a high percentage of the firm's resources.
- 45. The courts also recognize that any case in which counsel must obtain the reversal of a dispositive ruling involves a particularly grave risk. For example, in *Cates v. Chiang* (2013) 213 Cal.App.4<sup>th</sup> 791, a case challenging the State's failure to collect certain gambling taxes, the Court of Appeal affirmed a 1.85 lodestar multiplier based in part on the trial court's finding that "The mere fact that the trial court ... *granted* summary judgment in favor of the State indicates that the risk to plaintiff's counsel was substantial. Indeed, it seems unlikely that

any reasonable lawyer evaluating this case at the outset would have predicted even a 50-percent chance of ultimate success." *Id. a*t 823.

- 46. That principle applies in spades to Class Counsel's cross-appeal here. In my view, the risks counsel faced here were extraordinary. Indeed, the chance of success on any civil appeal is lower than 20%. Add to that: a) the highly deferential standard of review that applies to trial court fee awards; b) the opacity of the trial court's award and the gray area regarding how much explanation trial courts have to give when awarding fees; c) the implied findings rule, which requires appellate courts to presume trial court's made any unstated findings that are supported by the record; d) the legal standards that counsel had to show were disregarded; and e) the factual findings that had to be shown to be unsupported, and the prospects for success were, in my opinion, very slim.
- 47. I am very familiar with the legal issues and risks involved in appeals challenging trial courts' attorneys' fees awards, particularly appeals like this one that challenge fee awards as inadequate. I have brought or consulted on numerous fee awards that, in my view, showed reversible trial court errors. In the cases that counsel have decided to appeal, however, I have been amazed at how far some appellate courts would go to uphold the trial court's discretion. See paragraph 34, above.
- 48. In this case specifically, I would not have given Class Counsel more than a 10-20% chance of winning their appeal from the trial court's hourly rate determinations or its refusal to apply a lodestar multiplier. On a strictly risk-reward economic basis, an appeal with a 1 in 9 or 1 in 10 chance of winning should support a fee that is many times the lodestar. In this light, the 1.5 multiplier requested by Class Counsel here is quite modest and understates the substantial risk counsel undertook over the 6-year appellate history of this case.

# The Other Lodestar Enhancement Factors Also Strongly Support A 1.5 Enhancement.

- 49. My opinion also is based on other lodestar enhancement factors that must be considered in determining reasonable attorneys' fees. Indeed, the high quality and efficiency of counsel's work, coupled with the excellent results achieved, also strongly supports a multiplier. See *Graham*, 34 Cal.4th at 582 (noting that "results obtained" multiplier may be appropriate "where an exceptional effort produced an exceptional benefit"). Litigating this entire case with only two principal attorneys (plus two others on an as-needed basis) is as efficient as realistically possible. Larger firms would have a much larger team of attorneys to deal with a record like this one.
- 50. Likewise, the novel and unique issues presented and the public interests served by fully compensating counsel who are willing to take on such critically important cases further support a 1.5 enhancement. The Court of Appeal itself has recognized that this case has involved novel and unique issues. Likewise, reaffirming and applying the standards for allowing successful attorneys to recover their full marketplace rates and lodestar enhancements goes a long way toward providing the incentive required to allow water users to find competent, highly-skilled attorneys willing to take their case wherever their claim is located.

## The Multipliers Applied in Comparable Cases Support a 1.5 Enhancement.

- 51. Finally, a 1.5 multiplier is consistent with the multipliers applied in numerous other appellate fee cases. These include:
  - In Hope v. State of California, Department of Youth
     Authority, Los Angeles County Superior Court No. BC
     258985, the court compensated Petitioner's counsel for
     459.5 hours for a single FEHA appeal, at 2006 rates of up to

- \$750 per hour, *plus* a **2.0** multiplier. Order re: Award of Appellate Attorney Fees Pursuant to Government Code § 12965, filed April 21, 2006.
- In *Thompson v. Santa Clara County Open Space Authority*, Santa Clara County Superior Court No. 1-02-CV-804474, Order re Final Approval of Class Action Settlement and For Attorneys' Fees and Litigation Expenses, filed September 21, 2009, a challenge to an invalid tax statute, the trial court determined that the Petitioner's lodestar, which mainly consisted of appellate work, was \$2,598,122.50, to which it applied a 2.85 multiplier.
- In *Jordan v. Dept. of Motor Vehicles,* JAMS Ref. No. 1100040574, Arbitration Award and Decision, dated April 14, 2004 (arbitrating fees incurred in Sacramento Superior Court Nos. 95AS05228, 01CS0006, 01CS0007), a lodestar of \$716,000 was found reasonable for defending the trial court's judgment on appeal, and a 2.5 multiplier was applied to that lodestar.
- In City of Oakland v. Oakland Raiders, 203 Cal.App.3d 78
   (1988), a 2.43 multiplier was applied to the entire case,
   including appellate work.
- In Horsford v. Bd. of Trustees, on remand from the appellate decision found at 132 Cal.App.4<sup>th</sup> 359 (2005), the Fresno County Superior Court applied a 1.5 multiplier to counsel's fee for appellate services.
- In Lealao v. Beneficial California, Inc., San Francisco
   County Sup. Ct. No. 972921, Fee Order filed Dec. 5, 2000,
   on remand from 82 Cal.App.4th 19 (2000), a 2.5 multiplier

| 1  | was applied to time spent on counsel's successful appellate                         |
|----|---|
| 2  | reversal of an unreasonably low fee award).   |
| 3  |   |
| 4  | The instant case fits squarely within these parameters.                             |
| 5  | 52. In sum, it is my opinion that in the legal marketplace, for the reasons         |
| 6  | stated above, Class Counsel's requested \$1,338,328 attorneys' fee, consisting of a |
| 7  | \$892,219 lodestar for merits litigation, and a 1.5 lodestar enhancement for their  |
| 8  | contingent risk, is eminently reasonable.   |
| 9  | If called as a witness, I could and would competently testify from my               |
| 0  | personal knowledge to the facts stated herein. I declare under penalty of perjury   |
| .1 | that the foregoing is true and correct. Executed this 25th day of February 2022, in |
| .2 | Berkeley, California.   |
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| .5 | Julia Lee   |
| .6 | RICHARD M. PEARL  |
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#### RESUME OF RICHARD M. PEARL

#### RICHARD M. PEARL LAW OFFICES OF RICHARD M. PEARL

1816 Fifth Street
Berkeley, CA 94710
(510) 649-0810
(510) 548-3143 (facsimile)
rpearl@interx.net (e-mail)

#### **EDUCATION**

University of California, Berkeley, B.A., Economics (June 1966) Berkeley School of Law (formerly Boalt Hall), Berkeley, J.D. (June 1969)

#### **BAR MEMBERSHIP**

Member, State Bar of California (admitted February 1970)
Member, State Bar of Georgia (admitted June 1970) (inactive)
Admitted to practice before all California State Courts; the United States Supreme Court; the United States Court of Appeals for the District of Columbia and Ninth Circuits; the United States District Courts for the Northern, Central, Eastern, and Southern Districts of California, for the District of Arizona, and for the Northern District of Georgia; and the Georgia Civil and Superior Courts and Court of Appeals.

#### **EMPLOYMENT**

LAW OFFICES OF RICHARD M. PEARL (April 1987 to Present): Civil litigation practice (AV rating), with emphasis on court-awarded attorney's fees, class actions, and appellate practice. Selected Northern California "Super Lawyer" in Appellate Law for 2005, 2006, 2007, 2008, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, and 2021.

QUALIFIED APPELLATE MEDIATOR, APPELLATE MEDIATION PROGRAM, California Court of Appeal, First Appellate District (October 2000 to 2013) (program terminated).

ADJUNCT PROFESSOR, HASTINGS COLLEGE OF THE LAW (January 1988 to 2014): Taught *Public Interest Law Practice*, a 2-unit course that focused on the history, strategies, and issues involved in the practice of public interest law.

PEARL, McNEILL & GILLESPIE, Partner (May 1982 to March 1987): General civil litigation practice, as described above.

CALIFORNIA RURAL LEGAL ASSISTANCE, INC. (July 1971 to September 1983) (part-time May 1982 to September 1983):

Director of Litigation (July 1977 to July 1982)

Responsibilities: Oversaw and supervised litigation of more than 50 attorneys in CRLA's 15 field offices; administered and supervised staff of 4-6 Regional Counsel; promulgated litigation policies and procedures for program; participated in complex civil litigation.

Regional Counsel (July 1982 to September 1983 part-time)
Responsibilities: Served as co-counsel to CRLA field attorneys on complex projects; provided technical assistance and training to CRLA field offices; oversaw CRLA attorney's fee cases; served as counsel on major litigation.

Directing Attorney, Cooperative Legal Services Center (February 1974 to July 1977) (Staff Attorney February 1974 to October 1975)

Responsibilities: Served as co-counsel on major litigation with legal services attorneys in small legal services offices throughout California; supervised and administered staff of four senior legal services attorneys and support staff.

Directing Attorney, CRLA McFarland Office (July 1971 to February 1974) (Staff Attorney July 1971 to February 1972)

Responsibilities: Provided legal representation to low income persons and groups in Kern, King, and Tulare Counties; supervised all litigation and administered staff of ten.

HASTINGS COLLEGE OF THE LAW, Instructor, Legal Writing and Research Program (August 1974 to June 1978)

Responsibilities: Instructed 20 to 25 first year students in legal writing and research.

CALIFORNIA AGRICULTURAL LABOR RELATIONS BOARD, Staff Attorney, General Counsel's Office (November 1975 to January 1976, while on leave from CRLA) Responsibilities: Prosecuted unfair labor practice charges before Administrative Law Judges and the A.L.R.B. and represented the A.L.R.B. in state court proceedings.

ATLANTA LEGAL AID SOCIETY, Staff Attorney (October 1969 to June 1971) Responsibilities: Represented low-income persons and groups as part of 36-lawyer legal services program located in Atlanta, Georgia.

#### **PUBLICATIONS**

Pearl, *California Attorney Fee Awards, Third Edition* (Cal. Cont. Ed. Bar 2010) and February 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, and March 2021 Supplements

Pearl, *California Attorney Fee Awards, Second Edition* (Cal. Cont. Ed. Bar 1994), and 1995, 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, and 2008 Supplements

Graham v. DaimlerChrysler Corp. and Tipton-Whittingham v. City of Los Angeles, Civil Litigation Reporter (Cal. Cont. Ed. Bar Feb. 2005)

Current Issues in Attorneys' Fee Litigation, California Labor and Employment Law Quarterly (September 2002 and November 2002)

Flannery v. Prentice: Shifting Attitudes Toward Fee Agreements and Fee-Shifting Statutes, Civil Litigation Reporter (Cal. Cont. Ed. Bar Nov. 2001)

A Practical Introduction to Attorney's Fees, Environmental Law News (Summer 1995)

Wrongful Employment Termination Practice, Second Edition (Cal. Cont. Ed. Bar 1997) (co-authored chapter on "Attorney Fees")

California Attorney's Fees Award Practice (Cal. Cont. Ed. Bar 1982) (edited), and 1984 through 1993 Supplements

Program materials on attorney fees, prepared as panelist for CEB program on Attorneys' Fees: Practical and Ethical Considerations in Determining, Billing, and Collecting (October 1992)

Program materials on Attorney's Fees in Administrative Proceedings: California Continuing Education of the Bar, prepared as panelist for CEB program on Effective Representation Before California Administrative Agencies (October 1986)

Program materials on Attorney's Fees in Administrative Proceedings: California Continuing Education of the Bar, prepared as panelist for CEB program on Attorneys' Fees: Practical and Ethical Considerations (March 1984)

Settlors Beware/The Dangers of Negotiating Statutory Fee Cases (September 1985) Los Angeles Lawyer

Program Materials on Remedies Training (Class Actions), sponsored by Legal Services Section, California State Bar, San Francisco (May 1983)

Attorneys' Fees: A Legal Services Practice Manual (Legal Services Corporation 1981)

#### **PUBLIC SERVICE**

Member, Attorneys' Fee Task Force, California State Bar

Member, Board of Directors, California Rural Legal Assistance Foundation

#### REPRESENTATIVE CASES

ACLU of N. Cal. v. DEA (N.D. Cal. 2012) 2012 U.S.Dist.LEXIS 190389

Alcoser v. Thomas (2011) 2011 Cal.App.Unpub.LEXIS 1180

Arias v. Raimondo (2018) 2018 U.S.App.LEXIS 7484

Boren v. California Department of Employment (1976) 59 Cal.App.3d 250

Cabrera v. Martin (9th Cir. 1992) 973 F.2d 735

Camacho v. Bridgeport Financial, Inc. (9<sup>th</sup> Cir. 2008) 523 F.3d 973

Campos v. E.D.D. (1982) 132 Cal.App.3d 961

Center for Biological Diversity v. County of San Bernardino (2010) 185 Cal.App.4th 866

Children & Families Commission of Fresno v. Brown (2014) 228 Cal.App.4<sup>th</sup> 45

Committee to Defend Reproductive Rights v. A Free Pregnancy Center (1991) 229 Cal.App.3d 633

David C. v. Leavitt (D. Utah 1995) 900 F.Supp. 1547

Delaney v. Baker (1999) 10 Cal.4th 23

#### **REPRESENTATIVE CASES (cont.)**

Dixon v. City of Oakland (2014) 2014 U.S.Dist.LEXIS 169688

Employment Development Dept. v. Superior Court (Boren) (1981) 30 Cal.3d 256

Environmental Protection Info. Ctr. v Department of Forestry & Fire Protection (2010) 190 Cal.App.4th 217

Environmental Protection Information Center, Inc. v. Pacific Lumber Co. (N.D. Cal. 2002) 229 F. Supp.2d 993, aff'd (9<sup>th</sup> Cir. 2004) 103 Fed. Appx. 627

Flannery v Prentice (2001) 26 Cal. 4th 572

Guerrero v. Cal. Dept. of Corrections etc. (2016) 2016 U.S.Dist.LEXIS 78796, aff'd in relevant part, (9<sup>th</sup> Cir. 2017) 701 Fed.Appx. 613

*Graham v. DaimlerChrysler Corp.* (2004) 34 Cal. 4<sup>th</sup> 553

Heron Bay Home Owners Assn. v. City of San Leandro (2018) 19 Cal. App. 5<sup>th</sup> 376

Horsford v. Board of Trustees of Univ. of Calif. (2005) 132 Cal.App.4th 359

Ketchum v. Moses (2001) 24 Cal.4th 1122

Kievlan v. Dahlberg Electronics (1978) 78 Cal.App.3d 951, cert. denied (1979) 440 U.S. 951

Lealao v. Beneficial California, Inc. (2000) 82 Cal.App.4th 19

Lewis v. California Unemployment Insurance Appeals Board (1976) 56 Cal.App.3d 729

#### **REPRESENTATIVE CASES (cont.)**

Local 3-98 etc. v. Donovan (N.D. Cal. 1984) 580 F.Supp. 714, aff'd (9th Cir. 1986) 792 F.2d 762

Mangold v. California Public Utilities Commission (9th Cir. 1995) 67 F.3d 1470

Maria P. v. Riles (1987) 43 Cal.3d 1281

Martinez v. Dunlop (N.D. Cal. 1976) 411 F.Supp. 5, aff'd (9th Cir. 1977) 573 F.2d 555

McQueen, Conservatorship of (2014) 59 Cal.4<sup>th</sup> 602 (argued for amici curiae)

McSomebodies v. Burlingame Elementary School Dist. (9th Cir. 1990) 897 F.2d 974

McSomebodies v. San Mateo City School Dist. (9th Cir. 1990) 897 F.2d 975

Molina v. Lexmark International (2013) 2013 Cal.App. Unpub. LEXIS 6684

Moore v. Bank of America (9<sup>th</sup> Cir. 2007) 2007 U.S. App. LEXIS 19597

Moore v. Bank of America (S.D. Cal. 2008) 2008 U.S. Dist. LEXIS 904

Mora v. Chem-Tronics, Inc. (S.D. Cal. 1999) 1999 U.S. Dist. LEXIS 10752, 5 Wage & Hour Cas. 2d (BNA) 1122

Nadaf-Rahrov v. Nieman Marcus Group (2014) 2014 Cal.App. Unpub. LEXIS 6975

*Orr v. Brame* (9<sup>th</sup> Cir. 2018) 727 Fed.Appx. 265, 2018 U.S.App.LEXIS 6094

#### **REPRESENTATIVE CASES (cont.)**

Orr v. Brame

(9<sup>th</sup> Cir. 2019) 793 Fed.Appx. 485

Pena v. Superior Court of Kern County (1975) 50 Cal. App. 3d 694

Ponce v. Tulare County Housing Authority (E.D. Cal 1975) 389 F.Supp. 635

Ramirez v. Runyon

(N.D. Cal. 1999) 1999 U.S. Dist. LEXIS 20544

Ridgeway v. Wal-Mart Stores, Inc., 269 F. Supp. 3d 975 (N.D. Cal. 2017), aff'd on merits (fees not appealed) 269 F.3d 1066 (9<sup>th</sup> Cir. 2020)

Robles v. Employment Dev. Dept. (2019) 38 Cal.App.5<sup>th</sup> 191

Rubio v. Superior Court (1979) 24 Cal.3d 93 (amicus)

Ruelas v. Harper

(2015) 2015 Cal.App. Unpub.LEXIS 7922

Sokolow v. County of San Mateo (1989) 213 Cal. App. 3d. 231

S.P. Growers v. Rodriguez (1976) 17 Cal.3d 719 (amicus)

Swan v. Tesconi

(2015) 2015 Cal.App. Unpub. LEXIS 3891

Tongol v. Usery

(9th Cir. 1979) 601 F.2d 1091, on remand (N.D. Cal. 1983) 575 F.Supp. 409, revs'd (9th Cir. 1985) 762 F.2d 727

Tripp v. Swoap

(1976) 17 Cal.3d 671 (amicus)

## **REPRESENTATIVE CASES (cont.)**

United States (Davis) v. City and County of San Francisco
(N.D. Cal. 1990) 748 F.Supp. 1416, aff'd in part
and revs'd in part sub nom Davis v. City and County
of San Francisco (9<sup>th</sup> Cir. 1992) 976 F.2d 1536,
modified on rehearing (9<sup>th</sup> Cir. 1993) 984 F.2d 345

United States v. City of San Diego (S.D.Cal. 1998) 18 F.Supp.2d 1090

Vasquez v. State of California (2008) 45 Cal.4th 243 (amicus)

Velez v. Wynne (9<sup>th</sup> Cir. 2007) 2007 U.S. App. LEXIS 2194

**AUGUST 2021** 

## Exhibit B Rates Approved by Los Angeles Area Courts

• In *The Kennedy Commission v. City of Huntington Beach*, Los Angeles County Superior Court No. 30-2015-00801675, Ruling on Submitted Matter filed July 8, 2021, a writ of mandate action challenging a land use amendment adopted by the City of Huntington Beach, the court found the following hourly rates reasonable (prior to application of a 1.4 lodestar multiplier):

| 2020 Rates: | Years of Experience | Rates |
|-------------|---------------------|-------|
|             | 38                  | \$910 |
|             | 40                  | \$900 |
|             | 26                  | \$815 |
|             | 23                  | \$750 |
|             | 16                  | \$710 |
|             | 14                  | \$680 |
|             | 10                  | \$565 |
|             | 7                   | \$500 |
|             | 6                   | \$475 |
|             | 5                   | \$450 |
|             | 2                   | \$365 |

In an earlier ruling in the same case, the court found the following hourly rates reasonable for the Plaintiffs' private *pro bono* law firm (prior to application of a 1.4 multiplier) <sup>1</sup>:

| 2016 Rates:        | <b>Bar Admission Year</b> | Rates          |
|--------------------|---------------------------|----------------|
|                    | 2001                      | \$900          |
|                    | 2014                      | \$450          |
|                    |                           |                |
| <b>2015 Rates:</b> | <b>Bar Admission Year</b> | Rates          |
| 2015 Rates:        | Bar Admission Year 2001   | Rates<br>\$875 |

- In Rea v. Blue Shield, Los Angeles County Superior Court No. BC468900, Fee Order filed November 13, 2020, a class action challenging Blue Shield's practices regarding mental health claims, in which the court found that \$900 per hour was reasonable for plaintiffs' three lead attorneys, with 35, 37, and 44 years of experience. It also applied a 1.5 multiplier.
- In *Caldera v. State of California*, San Bernardino County Superior Court No. DS1000177, Ruling on Plaintiff's Motion for Attorney's Fees filed October 23, 2020, an individual Fair Employment and Housing Act case, the court found that \$825 per hour was a reasonable hourly rate in the Los Angeles legal marketplace for 26-year attorney's appellate work (before applying a 1.65 lodestar multiplier).
  - In *Independent Living Center of S. Cal. v. Kent*, 2020 U.S.Dist.LEXIS 13019 (C.D. Cal. 2020), an action seeking to enjoin the challenging the State's right to alter reimbursement rates for Medi-Cal providers, the court found the following hourly rates reasonable (before applying a 1.5 lodestar multiplier):

<sup>&</sup>lt;sup>1</sup> The initial *Kennedy Commission* fee award was remanded in conjunction with the reversal of the merits. 2017 Cal.App.Unpub.Lexis 7488 (2017).

| <b>2019 Rates:</b> | Law School Graduation Year |         |
|--------------------|----------------------------|---------|
|                    | 1975                       | \$1,025 |
|                    | 1976                       | \$965   |
|                    | 1979                       | \$1,025 |
|                    | 2007                       | \$815   |
|                    | 2011                       | \$800   |
|                    | 2015                       | \$640   |
|                    | 2016                       | \$600   |
|                    | 2019                       | \$440   |
| <b>2018 Rates:</b> | Law School Graduation Year | Rates   |
|                    | 1975                       | \$1,025 |
|                    | 1976                       | \$930   |
|                    | 1979                       | \$995   |
|                    | 2015                       | \$570   |

• In *Lavinsky v. City of Los Angeles*, Los Angeles County Superior Court No. BC542245, Fee Award filed October 9, 2019, a class action challenge to a municipal tax, the court found the following hourly rates reasonable (before applying a 3.8 lodestar multiplier for contingent risk, etc.):

| YEARS OF<br>EXPERIENCE | RATE  |
|------------------------|-------|
| 25                     | \$850 |
| 29                     | \$800 |
| 17                     | \$695 |
| 9                      | \$475 |
| 5-7                    | \$450 |
| 1                      | \$295 |
| Paralegal              | \$125 |

• In *Hadsell v. City of Baldwin Park*, Los Angeles County Superior Court No. BC 548 602, Notice of Ruling on Plaintiff's Motion for Attorneys' Fees filed June 25, 2019, the court found the following hourly rates reasonable (before applying a 1.5 multiplier):

| CAL BAR<br>ADMISSION<br>DATE | RATE    |
|------------------------------|---------|
| 1987                         | \$1,100 |
| 1990                         | \$1,100 |
| 2008                         | \$800   |
| 2008                         | \$650   |
| 2012                         | \$550   |
| 2016                         | \$500   |

• In *Pinter-Brown v. UCLA*, Los Angeles Superior Court No. BC624838, Fee Order filed August 3, 2018, the court found the following 2018 hourly rates reasonable:

| CAL BAR<br>ADMISSION<br>DATE | RATE    |
|------------------------------|---------|
| 1990                         | \$1,100 |
| 2008                         | \$675   |
| 2012                         | \$500   |
| 2016                         | \$400   |
| 2015                         | \$350   |
| 2016                         | \$325   |
| 2017                         | \$300   |

• In Wishtoyo Foundation et al v. United Water Conservation Dist., 2019
U.S.Dist.LEXIS 39927 (C.D. Cal. 2019), an environmental action under the federal
Endangered Species Act, the court found the following hourly rates reasonable:

| Bar Admittance or<br>Law School<br>Graduation | <b>2018 Rates</b> |
|---|-------------------|
| 1986  | \$840             |
|   | \$780             |
|   | \$735             |
|   | \$720             |
|   | \$670             |
|   | \$600             |
|   | \$425             |
| D 1 1   | \$680             |
| Paralegals                                    | \$200-250         |

• In *Monster, LLC, et al., v. Beats Electronics, LLC et al.*, Los Angeles Superior Court Case No. BC595235 (2017), Order Granting Defendant and Cross-Complainant Beats Electronics, LLC's Motion for Attorneys' Fees and Costs, filed June 27, 2018, a commercial dispute, the court found the following hourly rates reasonable for Beats' attorneys' work on the successful jury trial that determined the amount of reasonable attorneys' fees Monster would be required to pay as damages:

|                                      | Bar Admittance or<br>Law School |                            |
|--------------------------------------|---------------------------------|----------------------------|
| <b>Boies, Schiller &amp; Flexner</b> | Graduation                      | 2016/2017 Rates            |
| Partners:                            | 1986                            | \$960/\$1,049              |
|                                      | 2006                            | \$920/\$972                |
|                                      | 2000                            | \$880                      |
|                                      | 2001                            | \$880                      |
|                                      | 2002                            | \$830                      |
|                                      | 1999                            | \$830                      |
|                                      | 2004                            | \$740 (2015); \$760 (2016) |
|                                      | 2006                            | \$680                      |
|                                      | 2007                            | \$650/\$714                |
|                                      | 2009                            | \$600/\$800                |
| Associates:                          | 2004                            | \$680                      |
|                                      | 2009                            | \$610                      |
|                                      | 2013                            | \$460/\$533                |
|                                      | 2013                            | \$490                      |
|                                      | 2010                            | \$630                      |
|                                      | 2011                            | \$480/\$602                |
|                                      | 2014-2015                       | \$420                      |
| Non-Attorneys                        |                                 | \$190-284                  |
| Timekeepers:                         |                                 |                            |

| Gibson Dunn & Crutcher | Bar Admittance or Law<br>School Graduation | <b>2017 Rates</b> |
|------------------------|--|-------------------|
|                        | 1987                                       | \$852 (through    |

|               |      | Δμα 2017)                                   |
|---------------|------|---|
|               |      | Aug. 2017)<br>\$956 (from<br>Sept. 2017)    |
|               |      | \$930 (Holli<br>C 2017)                     |
|               | 2000 | Sept. 2017)                                 |
|               | 2008 | \$592 (through                              |
|               |      | Aug. 2017)                                  |
|               |      | \$592 (through<br>Aug. 2017)<br>\$696 (from |
|               |      | Sept. 2017)                                 |
|               | 2013 | \$404 (through<br>Aug. 2017)<br>\$600 (from |
|               |      | Aug. 2017)                                  |
|               |      | \$600 (from                                 |
|               |      | Sept. 2017)                                 |
|               | 2015 | \$520                                       |
|               | 2016 | \$472                                       |
|               | 1997 | \$960                                       |
|               | 2006 | \$736                                       |
|               | 1987 | \$944                                       |
| Non-Attorneys |      | \$216-\$335                                 |
| Timekeepers:  |      |   |

• In *Nozzi v. Housing Authority*, 2018 U.S.Dist.LEXIS 26049 (C.D. Cal. 2018), tenant class action, the court approved the following hourly rates as reasonable:

| Kaye McLane Bednarski<br>& Litt | Bar Admittance or<br>Law School<br>Graduation | <b>2017 Rates</b> |
|---------------------------------|---|-------------------|
|                                 | 1969  | \$1,150           |
|                                 | 1992  | \$750             |
|                                 | 1993  | \$765             |
|                                 | 2008  | \$730             |
|                                 | Sr. Paralegal                                 | \$335             |
|                                 | Jr. Paralegal                                 | \$150             |
|                                 | Law Clerk                                     | \$200             |

• In *Monster, LLC, et al., v. Beats Electronics, LLC et al.*, Los Angeles Superior Court Case No. BC595235 (2017), the same commercial dispute listed above, the court found the following 2017 rates to be reasonable for Beats's co-defendants who had obtained relief by summary judgment (see Order Granting Motions for Attorneys' Fees, filed October 12, 2017, p. 2):

|           | Bar Admittance or<br>Law School<br>Graduation | 2016 Rates (unless otherwise noted) |
|-----------|---|-------------------------------------|
| Partners: | 1966  | \$1,000 (2015); 1,245 (2016)        |
|           | 1977  | \$1,110 (2015)                      |
|           | 1981  | \$910                               |
|           | 1985  | \$995                               |

|               | Bar Admittance or<br>Law School<br>Graduation | 2016 Rates (unless otherwise noted) |
|---------------|---|-------------------------------------|
|               | 1992  | \$875-885                           |
|               | 1995  | \$910                               |
|               | 2002  | \$750                               |
| Of Counsel:   | 1976  | \$705                               |
| Associates:   | 2009  | \$615 (2015); \$660 (2016)          |
| Non-Attorneys |   | \$380-90                            |
| Timekeepers:  |   |                                     |

• In *The Kennedy Commission v. City of Huntington Beach*, Los Angeles County Superior Court No. 30-2015-00801675, Order Granting Petitioners' Motion for Attorneys' Fees Pursuant to California Code of Civil Procedure § 1021.5, filed July 13, 2016, a writ of mandate action challenging a land use amendment adopted by the City of Huntington Beach, the court found the following hourly rates reasonable for the Plaintiffs' private *pro bono* law firm (prior to application of a 1.4 multiplier) <sup>2</sup>:

| 2016 Rates: | Bar Admission Year      | Rates          |
|-------------|-------------------------|----------------|
|             | 2001                    | \$900          |
|             | 2014                    | \$450          |
|             |                         |                |
| 2015 Rates: | Bar Admission Year      | Rates          |
| 2015 Rates: | Bar Admission Year 2001 | Rates<br>\$875 |

• In Willits et al v. City of Los Angeles, No. CV 10-5782 CCBM (RZx) (C.D. Cal.), Order Granting Motion for Attorneys' Fees and Costs, filed August 25, 2016 (Dkt. No. 418), a class action lawsuit against the City of Los Angeles by persons with mobility disabilities under the Americans with Disabilities Act and the

The *Kennedy Commission* fee award was remanded in conjunction with the reversal of the merits. 2017 Cal.App.Unpub.Lexis 7488 (2017).

Rehabilitation Act of 1973 challenging the inaccessibility of the City's sidewalks, the court found the following 2015 hourly rates reasonable:

| Law School Graduation     | Rates      |
|---------------------------|------------|
| 1976                      | \$1,115.60 |
| 1977 (associate)          | 700        |
| 1981                      | 795        |
| 1987                      | 680-775    |
| 1993                      | 750        |
| 1999                      | 644-695    |
| 2001                      | 625        |
| 2003                      | 550        |
| 2006                      | 525 — 550  |
| 2007                      | 450        |
| 2008                      | 473        |
| 2009                      | 450        |
| 2010                      | 350-400    |
| 2011                      | 300-385    |
| 2012                      | 300        |
| 2013                      | 300-325    |
| Paralegals and Law Clerks | 110-250    |
| Case Assistants           | 220-230    |
| Docket Clerk              | 230        |

• In State Compensation Insurance Fund v. Khan et al, Case No. SACV 12-01072-CJC(JCGx) (C.D. Cal.), Order Granting in Part and Denying in Part the Zaks

Defendants' Motion for Attorneys' Fees, filed July 6, 2016 (Dkt. No. 408), a multidefendant RICO action, the court found the following hourly rates reasonable:

| Years of Experience | Rates     |
|---------------------|-----------|
| 22                  | \$890     |
| 20                  | \$840     |
| 5                   | \$670     |
| 4                   | \$560     |
| Paralegals          | \$325-340 |
| Case Assistants     | \$220-230 |
| Docket Clerk        | \$230     |

• In *ScripsAmerica, Inc. Ironridge Global LLC et al,* Case No. CV 14-03962-SJO (AGRx) (C.D. Cal.), Order Granting Defendant Ironridge Global LLC, John Kirkland, Brendan O'Neill's Motion for Attorney's Fees, filed January 12, 2016 (Dkt. No. 50), a contract dispute, the court found the following 2015 hourly rates reasonable:

| Years of Experience | Rates     |
|---------------------|-----------|
| 37                  | \$950     |
| 11                  | \$700     |
| 4                   | \$450     |
| Paralegals          | \$200-350 |

• In *Perfect 10, Inc. v. Giganews, Inc.*, 2015 U.S. Dist. LEXIS 54063 (C.D. Cal. 2015), filed March 24, 2015, *affirmed* 847 F.3d 657 (9<sup>th</sup> Cir. 2017), a copyright infringement action, the court found the following 2015 hourly rates reasonable:

| Years of Experience | 2015 Rate |
|---------------------|-----------|
| 29                  | \$825-930 |
| 18                  | \$750     |
| 17                  | \$705-750 |
| 12                  | \$610-640 |
| 11                  | \$660-690 |

| 10                      | 670     |
|-------------------------|---------|
| 9                       | 660-690 |
| 8                       | 470-525 |
| 7                       | 640     |
| 5                       | 375-560 |
| 4                       | 350-410 |
| 3                       | 505     |
| 2                       | 450     |
| 1                       | 360-370 |
| Paralegals              | 240-345 |
| Discovery Support Staff | 245-290 |

• In *Rodriguez v. County of Los Angeles*, 96 F.Supp.3d 990 (C.D. Cal. 2014), Order Granting Plaintiffs' Motion for Attorneys' Fees, filed December 29, 2014, *affirmed* 891 F.3d 779 (9<sup>th</sup> Cir. May 30, 2018), a civil rights action on behalf of five county jail prisoners, the district court found the following hourly rates reasonable, plus a 2.0 lodestar multiplier for merits work performed on the plaintiffs' California cause of action; the entire award was affirmed on appeal:

| Years of Experience | Rate    |
|---------------------|---------|
| 45                  | \$975   |
| 28                  | 700-775 |
| 26                  | 775     |
| 10                  | 600     |
| 6                   | 500     |
| Senior Paralegal    | 295     |
| Other Paralegals    | 175-235 |
| Law Clerk           | 250     |

• In *Doe v. United Healthcare Insurance Co., et al.*, No. SACV13-0864 DOC(JPRx) (C.D. Cal.), Order Granting Attorney's Fees and Costs, filed October 15, 2014, a multi-Plaintiff consumer action, the court found the following hourly rates reasonable:

Whatley Kallas

| Years of Experience | Rate  |
|---------------------|-------|
| 36                  | \$950 |
| 27                  | 900   |
| 32                  | 800   |
| 33                  | 750   |
| 21                  | 700   |
| 10                  | 600   |
| 4                   | 400   |
| 2                   | 375   |
| Paralegal           | 225   |

## **Consumer Watchdog**

| Years of Experience | Rate  |
|---------------------|-------|
| 35                  | \$925 |
| 19                  | 650   |
| 4                   | 425   |

• In *Pierce v. County of Orange*, 905 F. Supp. 2d 1017 (C.D. Cal. 2012), a civil rights class action brought by pre-trial detainees, the court approved a lodestar based on the following 2011 rates:

| Years of Experience | Rate  |
|---------------------|-------|
| 42                  | \$850 |
| 32                  | 825   |
| 23                  | 625   |
| 18                  | 625   |
| Law Clerks          | 250   |
| Paralegals          | 250   |

Exhibit C

Rates Charged by Los Angeles Area Law Firms

| Ahdoot & Wolfson  |                     |       |
|-------------------|---------------------|-------|
| <b>2019 Rates</b> | Years of Experience | Rate  |
|                   | 25                  | \$850 |
|                   | 29                  | \$800 |
|                   | 17                  | \$695 |
|                   | 9                   | \$475 |
|                   | 5-7                 | \$450 |
|                   | 1                   | \$295 |
|                   | Paralegal           | \$125 |

| Arnold Porter LLP |                     |               |  |
|-------------------|---------------------|---------------|--|
| 2015 Rates:       | Level               | Rates         |  |
|                   | Partners            | Up to \$1,085 |  |
|                   | Associates          | Up to \$710   |  |
| 2014 Rates:       | Years of Experience | Rates         |  |
|                   | 49                  | \$995         |  |
|                   | 45                  | \$720         |  |
|                   | 39                  | \$655         |  |
| 2013 Rates:       | Level               | Rates         |  |
|                   | Average Partner     | \$815         |  |
|                   | Highest Partner     | \$950         |  |

| Lowest Partner    | \$670 |
|-------------------|-------|
| Average Associate | \$500 |
| Highest Associate | \$610 |
| Lowest Associate  | \$345 |

| The Arns Law Firm LLP |                     |       |
|-----------------------|---------------------|-------|
| 2020 Rates:           | Years of Experience | Rates |
|                       | 1975                |       |
|                       |                     | \$950 |
|                       | 2010                |       |
|                       |                     | \$575 |
|                       | 2013                |       |
|                       |                     | \$525 |

| Bush Gottlieb                |            |       |
|------------------------------|------------|-------|
| 2019 Rates:                  | Class Year | Rates |
| Lawyers:                     | 1980       | \$900 |
|                              | 1989       | \$900 |
|                              | 1974       | \$850 |
|                              | 2002       | \$725 |
|                              | 2006       | \$625 |
|                              | 2013       | \$450 |
|                              | 2014       | \$425 |
|                              | 2015       | \$400 |
|                              | 2016       | \$375 |
| Law Clerks/Support<br>Staff: |            | \$200 |

| Cooley LLP         |        |                      |         |         |
|--------------------|--------|----------------------|---------|---------|
| 2021 Rates:        |        | Years of Experience  |         | Rates   |
|                    |        | 27 (Partner)         |         | \$1,415 |
|                    |        | 27 (Special Counsel) |         | \$1,210 |
| <b>2020 Rates</b>  |        | Years of Experience  |         | Rates   |
|                    |        | 26 (Partner)         |         | \$1,275 |
|                    |        | 26 (Special Counsel) |         | \$1,140 |
|                    |        | 12 (Associate)       |         | \$1,120 |
| 2017 Rates:        |        | Years of Experience  |         | Rates   |
|                    |        | 22                   |         | \$905   |
| 2014 Rates:        |        | Years of Experience  |         | Rates   |
|                    |        | 31                   |         | \$1,095 |
|                    |        | 17                   |         | \$770   |
|                    |        | 9                    |         | \$685   |
| 2013 Rates:        |        | Years of Experience  |         | Rates   |
|                    |        | 30                   |         | \$1,035 |
|                    |        | 16                   |         | \$710   |
|                    |        | 8                    |         | \$645   |
|                    |        |                      |         |         |
| Crowell & Moring   | 3      |                      |         |         |
| 2020 Rate:         | Year   | rs of Experience     | Rate    |         |
|                    | 27     |                      | \$1,090 |         |
|                    |        |                      |         |         |
| Law Offices of Jan | mes De | eSimone              |         |         |
| 2020 Rate:         | Year   | rs of Experience     | Rate    |         |
|                    | 33     |                      | \$1,000 |         |

| Dordick Law        |                    |         |
|--------------------|--------------------|---------|
| <b>2019 Rates:</b> | Bar Admission Year | Rates   |
|                    | 1987               | \$1,100 |

| Duane Morris LLP  |                        |         |  |
|-------------------|------------------------|---------|--|
| 2018 Rates:       | Bar Admission Year     | Rates   |  |
|                   | 1973                   | \$1,005 |  |
|                   | 2008                   | \$605   |  |
|                   | 2011                   | \$450   |  |
|                   | 2017                   | \$355   |  |
|                   | Sr. Paralegal          | \$395   |  |
| 2016 Rates:       | Years of Experience    | Rates   |  |
|                   | 43                     | \$880   |  |
|                   | 41                     | \$880   |  |
|                   | 26                     | \$720   |  |
|                   | 25                     | \$695   |  |
|                   |                        |         |  |
| Galipo, Law Offic | Galipo, Law Offices of |         |  |
| 2019 Rates:       | Bar Admission Year     | Rates   |  |
|                   | 1989                   | \$1,000 |  |

| Gibson Dunn & Crutcher LLP |  |                 |  |
|----------------------------|--|-----------------|--|
| 2020 Rates:                | Level                                      | Rates           |  |
|                            | Senior Partners                            | \$1,395 – 1,525 |  |
|                            | Senior Associate                           | \$960           |  |
|                            | Mid-level Associate                        | \$740           |  |
|                            | Paralegals                                 | \$480           |  |
| 2017 Rates:                | Bar Admittance or Law<br>School Graduation | Rates           |  |
|                            | 1987                                       | \$956           |  |
|                            | 1987                                       | \$944           |  |

|              | 3                   | \$575        |
|--------------|---------------------|--------------|
|              | 23                  | \$955        |
|              | 37                  | \$1,125      |
| 2015 Rates   | Years of Experience | Rates        |
|              | 2013                | \$404        |
|              | 2010                | \$540        |
|              | 1987                | \$852        |
| 2016 Rates   | Bar Admittance      | Rates        |
| Non-Attorney |                     | \$216-\$335  |
|              | 2016                | \$472        |
|              | 2015                | \$520        |
|              | 2013                | \$\$600      |
|              | 2008                | \$*592/\$696 |
|              | 2006                | \$736        |
|              | 1997                | \$960        |

| Goldstein Borgen Dardarian & Ho |                       |           |
|---------------------------------|-----------------------|-----------|
| 2020 Rates:                     | Bar Admission Year    | Rates     |
|                                 | 1987                  | \$945     |
|                                 | 1992                  | \$895     |
|                                 | 2006                  | \$750     |
|                                 | 2017                  | \$415     |
|                                 | Senior Paralegal      | \$325     |
|                                 | Paralegals            | \$265-285 |
| 2019 Rates:                     | Law School Graduation | Rates     |
|                                 | 1987                  | \$925     |
|                                 | 2006                  | \$710     |

| 2008           | \$595       |
|----------------|-------------|
| 2013           | \$475       |
| 2015           | \$450       |
| 2017           | \$400       |
| Law Student    | \$300       |
| Sr. Paralegals | \$325       |
| Paralegals     | \$275-\$295 |

| Hadsell, Stormer, Richardson & Renick |                           |           |
|---------------------------------------|---------------------------|-----------|
| 2019 Rates:                           | Years of Experience       | Rates     |
|                                       | 46                        | \$1,150   |
|                                       | 17                        | \$750     |
|                                       | 10                        | \$575     |
|                                       | 7                         | \$500     |
|                                       | 6                         | \$475     |
| 2015 Rates:                           | Years of Experience/Level | Rates     |
|                                       | 42                        | \$1,050   |
|                                       | 20                        | \$750     |
|                                       | 26                        | \$700     |
|                                       | 16                        | \$650     |
|                                       | 13                        | \$600     |
|                                       | 5                         | \$425     |
|                                       | 4                         | \$375     |
|                                       | Law Clerks                | \$225     |
|                                       | Paralegals                | \$175-250 |
| 2012 Rates:                           | Years of Experience       | Rates     |

| 38    | \$825 |
|-------|-------|
| 33    | \$775 |
| 22-23 | \$625 |
| 17    | \$600 |
| 12    | \$525 |
| 10    | \$425 |
| 4     | \$275 |
| 3     | \$250 |

| Hagens Berman Sobol Shapiro LLP |                 |             |  |  |
|---------------------------------|-----------------|-------------|--|--|
| <b>2017 Rates:</b>              | Levels Rates    |             |  |  |
|                                 | Senior Attorney | \$950       |  |  |
|                                 | Other Partners  | \$578-\$760 |  |  |
|                                 | Associates      | \$295-\$630 |  |  |

| Hausfeld LLP |                     |           |
|--------------|---------------------|-----------|
| 2014 Rates:  | Years of Experience | Rates     |
|              | 45                  | \$985     |
|              | 37                  | \$935-895 |
|              | 15                  | \$610-510 |
|              | 14                  | \$600     |
|              | 7                   | \$490     |
|              | 3                   | \$370     |
|              | Paralegals          | \$300-320 |
|              | Law Clerks          | \$325     |

| Hooper, Lundy & Bookman    |   |  |
|----------------------------|---|--|
| Law School Graduation Year | Rates   |  |
| 1975                       | \$1,025   |  |
| 1976                       | \$965   |  |
| 1979                       | \$1,025   |  |
| 2007                       | \$815   |  |
| 2011                       | \$800   |  |
| 2015                       | \$640   |  |
| 2016                       | \$600   |  |
| 2019                       | \$440   |  |
| Law School Graduation Year | Rates   |  |
| 1975                       | \$1,025   |  |
| 1976                       | \$930   |  |
| 1979                       | \$995   |  |
| 2015                       | \$570   |  |
|                            | Law School Graduation Year   1975   1976     2007     2011     2015     2016     2019     Law School Graduation Year   1975   1976   1979 |  |

| Jones Day   |                       |          |
|-------------|-----------------------|----------|
| 2020 Rates: | Years of Experience e | Rates    |
|             | 1 <sup>st</sup>       | \$413.25 |
| 2018 Rates: |                       |          |
|             | 30+                   | \$1,025  |
| 2016 Rates: | Bar Admission Year    | Rates    |

|             | 2001               | \$900             |
|-------------|--------------------|-------------------|
|             | 2004               | \$850 (partner)   |
|             | 2004               | \$657.70 (assoc.) |
|             | 2014               | \$450             |
| 2015 Rates: | Bar Admission Year | Rates             |
|             | 2001               | \$875             |
|             | 2014               | \$400             |

| Kaye, McLane, Bednarski & Litt |                 |             |
|--------------------------------|-----------------|-------------|
| 2019 Rates:                    | Graduation Year | Rates       |
|                                | 1969            | \$1,200     |
|                                | 1993            | \$800       |
|                                | 2008            | \$600-\$700 |
|                                | 2006            | \$700       |
|                                | Paralegals      | \$125-360   |
|                                | Law Clerks      | \$225       |
| <b>2017 Rates:</b>             | Graduation Year | Rates       |
|                                | 1969            | \$1,150     |
|                                | 1992            | \$750       |
|                                | 1993            | \$765       |
|                                | 2008            | \$730       |
|                                | Sr. Paralegal   | \$335       |
|                                | Jr. Paralegal   | \$150       |
|                                | Law Clerk       | \$200       |
|                                | Law Clerk       | \$200       |

| 2014 Rates: | Years of Experience | Rates     |
|-------------|---------------------|-----------|
|             | 45                  | \$975     |
|             | 28                  | \$700-775 |
|             | 26                  | \$775     |
|             | 10                  | \$600     |
|             | 6                   | \$500     |
|             | Senior Paralegal    | \$295     |
|             | Other Paralegal     | \$175-235 |
|             | Law Clerk           | \$250     |

| Kirkland & Ellis    |                             |  |
|---------------------|-----------------------------|--|
| Years of Experience | Rates                       |  |
| 20                  | \$1,165                     |  |
| 9                   | \$995                       |  |
| 8                   | \$965                       |  |
| 5                   | \$845                       |  |
| 4                   | \$845                       |  |
| 3                   | \$810                       |  |
| 2                   | \$555                       |  |
|                     | 20<br>9<br>8<br>5<br>4<br>3 |  |

| Latham & Watkins |                 |            |
|------------------|-----------------|------------|
| 2016 Rates:      | Average Partner | \$1,185.83 |
|                  | Highest Partner | \$1,595    |
|                  | Lowest Partner  | \$915      |

| Average Associate | \$754.62 |
|-------------------|----------|
| Highest Associate | \$1,205  |
| Lowest Associate  | \$395    |

| Lieff Cabraser Heimann & Bernstein, LLP |                             |             |
|---|-----------------------------|-------------|
| 2020 Rates:                             | Law School Grad. Year       | Rates       |
|   | 1972                        | \$1,075     |
|   | 1998                        | \$950       |
|   | 1993                        | \$900       |
|   | 1984                        | \$850       |
|   | 2000                        | \$775       |
|   | 2001-2002                   | \$700       |
|   | 2005                        | \$650       |
|   | 2007                        | \$590       |
|   | 2008                        | \$560       |
|   | 2012                        | \$480-\$510 |
|   | 2015                        | \$440       |
|   | 2017                        | \$395       |
|   | Law Clerk                   | \$375-\$395 |
|   | Paralegal/Clerk             | \$345-390   |
|   | Litigation Support/Research | \$345-495   |
| 2017 Rates:                             | Years of Experience         | Rates       |
|   | 11-16                       | \$510-\$675 |
|   | 2-6                         | \$370-\$455 |
|   | 0-13 (Contract Atty)        | \$415       |
|   | Paralegals                  | \$360       |
| 2015 Rates:                             | Year of Bar Admission       | Rates       |
|   | 1972                        | \$975       |
|   | 1989                        | \$850       |

|             | 2001                         | \$625                            |
|-------------|------------------------------|----------------------------------|
|             | 2006                         | \$435                            |
|             | 2009                         | \$435                            |
| 2014 Rates: | Year of Bar Admission        | Rates                            |
|             | 1998                         | \$825                            |
|             | 2001                         | \$600                            |
|             | 2006                         | \$435                            |
|             | 2009                         | \$415                            |
|             | 2013                         | \$325                            |
|             | Paralegal/Clerk              | \$305                            |
| 2013 Rates: | Year of Bar Admission        | Rates                            |
|             |                              |                                  |
|             | 1975                         | \$925                            |
|             | 1975<br>1998                 | \$925<br>\$800                   |
|             |                              |                                  |
|             | 1998                         | \$800                            |
|             | 1998<br>2001                 | \$800<br>\$525                   |
|             | 1998<br>2001<br>2003         | \$800<br>\$525<br>\$490          |
|             | 1998<br>2001<br>2003<br>2006 | \$800<br>\$525<br>\$490<br>\$415 |

| Michelman & Robinson LLP |                    |       |
|--------------------------|--------------------|-------|
| 2018 Rates:              | Bar Admission Date | Rates |
|                          | Partners           | \$995 |
|                          | Senior Associate   | \$580 |

| Associate | \$480 |
|-----------|-------|
|           |       |

| Milbank, Tweed, Handley & McCloy LLP |                    |         |
|--------------------------------------|--------------------|---------|
| 2016 Rates:                          | Bar Admission Date | Rates   |
|                                      | 1983               | \$1,025 |
|                                      | 1984               | \$1,350 |
|                                      | 1992               | \$1,350 |
|                                      | 2002 (Associate)   | \$915   |

| Morrison Foerster LLP |                    |         |
|-----------------------|--------------------|---------|
| 2018 Rates:           | Years of Practice  | Rates   |
|                       | 40                 | \$1,050 |
|                       | 22                 | \$950   |
|                       | 11                 | \$875   |
|                       | 3                  | \$550   |
|                       | Paralegal          | \$325   |
| 2017 Rates:           | Bar Admission Date | Rates   |
|                       | 2007               | \$608   |
|                       | 2012               | \$575   |
| 2016 Rates:           | Bar Admission Date | Rates   |
|                       | 1975               | \$1,025 |
|                       | 1999               | \$975   |
|                       | 1993               | \$975   |
| 2013 Rates:           | Level              | Rates   |

| Average Partner   | \$865   |
|-------------------|---------|
| Highest Partner   | \$1,195 |
| Lowest Partner    | \$595   |
| Average Associate | \$525   |
| Highest Associate | \$725   |
| Lowest Associate  | \$230   |

| Munger, Tolls & Olson |                                  |                 |
|-----------------------|----------------------------------|-----------------|
| 2021 Rates            | Law School Grad. Year            | Rate            |
|                       | 1991                             | \$1,725         |
|                       | 2009                             | \$995           |
|                       | 2016                             | \$825           |
|                       | Paralegal (43 years' experience) | \$365           |
| 2020 Rates:           |                                  |                 |
|                       | 1991                             | \$1,610         |
|                       | 2001                             | \$950           |
|                       | 2009                             | \$920           |
|                       | 2016                             | \$725           |
|                       | Paralegal (42 years' experience) | \$345           |
| 2016 Rates (unless    | Bar Admittance or Law School     | Rates           |
| otherwise noted):     | Graduation                       |                 |
| Partners:             | 1966                             | \$1,000 (2015); |
|                       |                                  | 1,245 (2016)    |
|                       | 1977                             | \$1,110 (2015)  |
|                       | 1981                             | \$910           |

|               | 1985 | \$995         |
|---------------|------|---------------|
|               | 1992 | \$875-885     |
|               | 1995 | \$910         |
|               | 2002 | \$750         |
| Of Counsel:   | 1976 | \$705         |
| Associates:   | 2009 | \$615 (2015); |
|               |      | \$660 (2016)  |
| Non-Attorneys |      | \$380-90      |
| Timekeepers:  |      |               |

| O'Melveny & Myers |                             |         |
|-------------------|-----------------------------|---------|
| 2019 Rates:       | Level                       | Rate    |
|                   | Senior Partner              | \$1,250 |
|                   | Partner (1998 Bar Admittee) | \$1,050 |
|                   | 3rd Year Associate          | \$640   |
|                   | 2nd Year Associate          | \$565   |
| 2016 Rates:       | Bar Admission Date          | Rates   |
|                   | 1985                        | \$1,175 |
|                   | 2004                        | \$895   |
|                   | 2005                        | \$780   |
|                   | 2007                        | \$775   |
|                   | 2010                        | \$725   |
|                   | 2011                        | \$700   |
|                   | 2012                        | \$655   |
|                   | 2013                        | \$585   |
|                   |                             |         |

|             | 2014            | \$515 |
|-------------|-----------------|-------|
|             | 2015            | \$435 |
| 2013 Rates: | Level           | Rates |
|             | Average Partner | \$715 |
|             | Highest Partner | \$950 |
|             | Lowest Partner  | \$615 |

| Orrick Herrington & Sutcliffe |                   |         |
|-------------------------------|-------------------|---------|
| 2014 Rates:                   | Level             | Rates   |
|                               | Average Partner   | \$845   |
|                               | Highest Partner   | \$1,095 |
|                               | Lowest Partner    | \$715   |
|                               | Average Associate | \$560   |
|                               | Highest Associate | \$710   |
|                               | Lowest Associate  | \$375   |

| Paul Hastings LLP |                     |         |
|-------------------|---------------------|---------|
| 2020 Rates:       | Years of Experience | Rates   |
|                   | 25                  | \$1,425 |
|                   | 7                   | \$885   |
|                   | 5                   | \$775   |
|                   | 3                   | \$645   |
|                   | Research assistant  | \$335   |
| 2016 Rates:       | Bar Admission Date  | Rates   |
|                   | 1973                | \$1,175 |

|             | 1997              | \$895 |
|-------------|-------------------|-------|
|             | 1990              | \$750 |
| 2014 Rates: | Level             | Rates |
|             | Average Partner   | \$815 |
|             | Highest Partner   | \$900 |
|             | Lowest Partner    | \$750 |
|             | Average Associate | \$540 |
|             | Highest Associate | \$755 |
|             | Lowest Associate  | \$350 |

| Pearson Simon & Warshaw LLP |                     |         |
|-----------------------------|---------------------|---------|
| 2019 Rates:                 | Years of Experience | Rates   |
|                             | 23-38               | \$1,150 |
|                             | 10                  | \$900   |
|                             | Of Counsel          | \$825   |
|                             | 6                   | \$500   |
|                             | 4                   | \$450   |
|                             | Paralegals          | \$225   |
| 2018 Rates:                 | Years of Experience | Rates   |
|                             | 22-37               | \$1,050 |
|                             | 9                   | \$650   |
|                             | Of Counsel          | \$725   |
|                             | 5                   | \$450   |
|                             | 3                   | \$400   |
|                             |                     |         |

| 2017 Rates: | Years of Experience | Rates   |
|-------------|---------------------|---------|
|             | 35-36               | \$1,035 |
|             | 8                   | \$520   |
|             | 4                   | \$400   |
|             | 2                   | \$350   |

| Proskauer Rose LLP |                           |           |
|--------------------|---------------------------|-----------|
| 2016 Rates:        | <b>Bar Admission Date</b> | Rates     |
|                    | 1974                      | \$1,475   |
|                    | 1983                      | \$1,025   |
|                    | 1979                      | \$950     |
|                    | 2007                      | \$850     |
|                    | 2013                      | \$495     |
|                    | 2015                      | \$440-445 |

| Quinn Emanuel Urquhart & Sullivan |                           |         |
|-----------------------------------|---------------------------|---------|
| 2018 Rates:                       | Law School Graduation Yr. | Rates   |
|                                   | 1980                      | \$1,135 |
|                                   | 2016                      | \$630   |
| 2013 Rates:                       | Level                     | Rates   |
|                                   | Average Partner           | \$915   |
|                                   | Highest Partner           | \$1,075 |
|                                   | Lowest Partner            | \$810   |
|                                   | Average Associate         | \$410   |
|                                   | Highest Associate         | \$675   |

| Lowest Associate | \$320 |
|------------------|-------|
|                  |       |

| Reed Smith LLP |                     |           |
|----------------|---------------------|-----------|
| 2020 Rates:    | Years of Experience | Rates     |
|                | 22                  | \$930     |
|                | 16                  | \$780     |
|                | 14                  | \$840     |
|                | Paralegals          | \$250     |
| 2014 Rates:    | Years of Experience | Rates     |
|                | 37                  | \$830     |
|                | 18                  | \$695     |
|                | 15                  | \$585     |
|                | 6                   | \$485     |
|                | 5                   | \$435     |
| 2013 Rates:    | Years of Experience | Rates     |
|                | Partners            |           |
|                | 36                  | \$830     |
|                | 30                  | \$805     |
|                | 17                  | \$610-615 |
|                | 14                  | \$570     |
|                | Associates          |           |
|                | 8                   | \$450-535 |
|                | 6                   | \$495     |

| Ropes & Gray |            |             |
|--------------|------------|-------------|
| 2016 Rates:  | Level      | Rates       |
|              | Partner    | \$880-1,450 |
|              | Counsel    | \$605-1,425 |
|              | Associate  | \$460-1050  |
|              | Paralegals | \$160-415   |

| Schonbrun, DeSimone, Seplow, Harris & Hoffman |                     |         |
|---|---------------------|---------|
| 2019 Rates:                                   | Years of Experience | Rates   |
|   | 43                  | \$1,050 |
| 2014 Rates:                                   | Years of Experience | Rates   |
|   | 29                  | \$750   |
|   | 24                  | \$700   |
| 2012 Rates:                                   | Years of Experience | Rates   |
|   | 27                  | \$695   |
|   | 22                  | \$630   |

| Shegarian Law                        |                     |         |  |
|--------------------------------------|---------------------|---------|--|
| 2018 Rates:                          | Years of Experience | Rate    |  |
|                                      | 29                  | \$1,100 |  |
|                                      | 10                  | \$675   |  |
|                                      | 6                   | \$500   |  |
|                                      |                     |         |  |
| Skadden, Arps, Slate, Meagher & Flom |                     |         |  |
| <b>2013 Rates:</b>                   | Level               | Rates   |  |

| Average Partner   | \$1,035 |
|-------------------|---------|
| Highest Partner   | \$1,150 |
| Lowest Partner    | \$845   |
| Average Associate | \$620   |
| Highest Associate | \$845   |
| Lowest Associate  | \$340   |

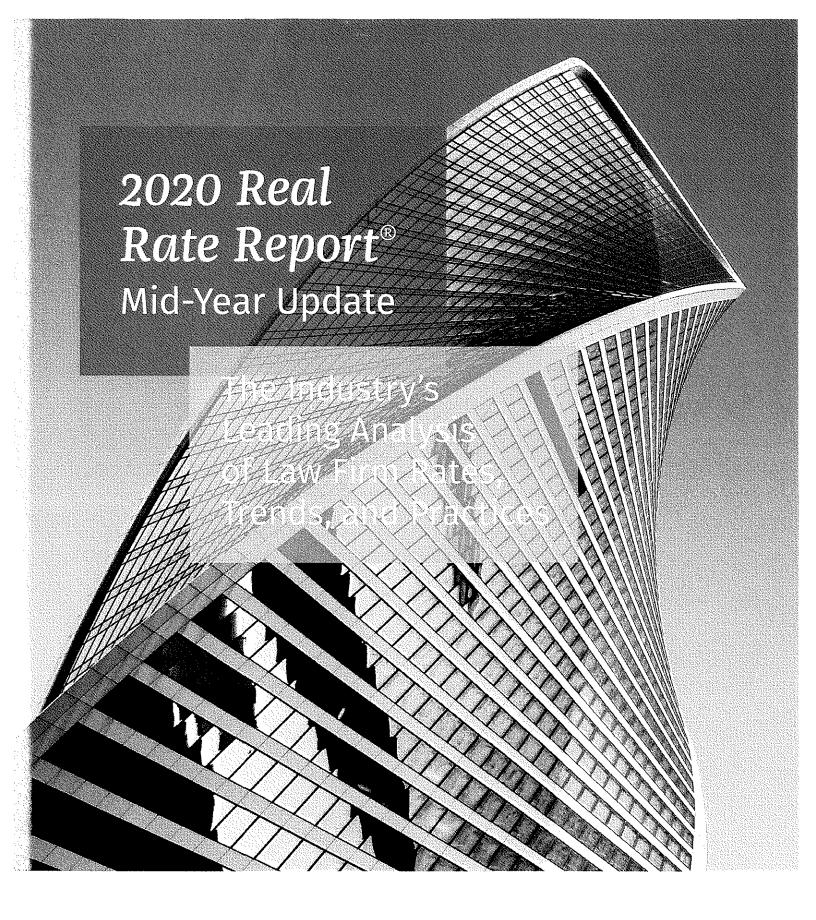
| Law Office of Carol Sobel |                     |         |
|---------------------------|---------------------|---------|
| 2020 Rate:                | Years of Experience | Rate    |
|                           | 42                  | \$1,050 |
| 2019 Rate:                | Years of Experience | Rate    |
|                           | 41                  | \$1,000 |
| 2015 Rates:               | Years of Experience | Rate    |
|                           | 37                  | \$875   |

| Wilson Sonsini Goodrich & Rosati PC |                    |       |  |
|-------------------------------------|--------------------|-------|--|
| 2017 Rates:                         | Bar Admission Date | Rates |  |
|                                     | 2000               | \$950 |  |

| Winston & Strawn |           |         |  |
|------------------|-----------|---------|--|
| 2019 Rates:      | Level     | Rates   |  |
|                  | Partners: |         |  |
|                  |           | \$1,515 |  |
|                  |           | \$1,245 |  |

|                         | \$1,105  |
|-------------------------|--|
|                         | \$1,025  |
| Associates:             |  |
|                         | \$825  |
|                         | \$660  |
|                         | \$615  |
| Level                   | Rates  |
| Partners:               |  |
|                         | \$1,445  |
|                         | \$1,185  |
|                         | \$1,050  |
|                         | \$820  |
| Associates:             |  |
|                         | \$765  |
|                         | \$585  |
| Paralegals:             | \$170-340  |
| Litigation Support Mgr. | \$275  |
| Review Attorneys        | \$85   |
| Level                   | Rates  |
| Partners:               |  |
|                         | \$1,365  |
|                         | \$1,120  |
|                         | \$990  |
| Associates:             |  |
|                         | Level Partners:  Associates:  Paralegals: Litigation Support Mgr. Review Attorneys  Level  Partners: |

|                          | \$760                                     |
|--------------------------|---|
|                          | \$690                                     |
|                          | \$645                                     |
|                          | \$520                                     |
|                          | \$495                                     |
| Paralegals:              | \$165-295                                 |
| Level                    | Rates                                     |
| Partners:                |   |
|                          | \$1,290                                   |
|                          | \$1,095                                   |
|                          | \$965                                     |
|                          | \$960                                     |
|                          | \$885                                     |
| Associates:              |   |
|                          | \$715                                     |
|                          | \$615                                     |
|                          | \$575                                     |
|                          | \$470                                     |
| Paralegals:              | \$170-280                                 |
| Litigation Support Mgr.: | \$250                                     |
|                          | Level Partners:  Associates:  Paralegals: |









### Report Editor

### Jeffrey Solomon

Senior Director, Product Management Legal Analytics, Wolters Kluwer's ELM Solutions

## Lead Data Analysts

### Gary Clark

Data Engineer Wolters Kluwer's ELM Solutions

### Pankai Saha

Data Engineer Wolters Kluwer's ELM Solutions

#### **ELM Solutions Creative**

#### **David Andrews**

Senior Graphic Designer
Wolters Kluwer's ELM Solutions

## **Contributing Analysts and Authors**

### Joel Surdykowski

LegalVIEW Product Manager Wolters Kluwer's ELM Solutions

#### Deniece Bushell

Senior Product Marketing Manager Wolters Kluwer's ELM Solutions

## **Executive Sponsor**

## Jonah Paransky

Executive Vice President and General Manager Wolters Kluwer's ELM Solutions

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ELM Solutions, a Wolters Kluwer business 20 Church Street Hartford, CT 06103 United States ATTN: Marketing +1-860-549-8795

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## A Letter to Our Readers

Welcome to the Wolters Kluwer's ELM Solutions Real Rate Report®, the industry's leading data-driven benchmark report for lawyer rates.

Welcome to the Wolters Kluwer's ELM Solutions 2020 Mid-Year Real Rate Report®, the industry's leading data-driven benchmark report for lawyer rates. Our Real Rate Report has been a useful data analytics resource to the legal industry since its inception in 2010 and continues to evolve even in the current environment.

The Real Rate Report is powered by Wolters Kluwer's ELM Solutions LegalVIEW® data warehouse, the world's largest source of legal performance benchmark data, which has grown to include over \$140 billion in anonymized legal data.

As with past Real Rate Reports, all of the data analyzed are from corporations' and law firms' e-billing and time management solutions. We have included lawyer and paralegal rate data filtered by specific practice and sub-practice areas, metropolitan areas, and types of matters to give legal departments and law firms greater ability to pinpoint areas of opportunity.

So far, 2020 has been an unprecedented year with the global pandemic causing disruption to health, economies, and society. Many industry sectors have been impacted by COVID-19, and the legal industry is no exception. Our business intelligence experts have observed downward but uneven trends in law firm billing activity and intend to continue to track the legal industry response. We strive to make the Real Rate Report a valuable and actionable reference tool for legal departments and law firms.

In our current environment, the need for a reliable and comparative data source for rates has never been more important. As always, we welcome your comments and suggestions on what information would make this publication more valuable to you. We thank you for making Wolters Kluwer's ELM Solutions your trusted partner for legal industry domain expertise, data, and analytics and look forward to continuing to provide market-leading, expert solutions that deliver the best business outcomes for collaboration among legal departments and law firms.

Sincerely.

Jonah Paransky

Executive Vice President and General Manager

Wolters Kluwer's ELM Solutions

## **Report Use Considerations**

### 2020 Mid-Year Real Rate Report

- Examines law firm rates over time
- Itemizes rates by location, experience, firm size, areas of expertise, industry, and timekeeper role (i.e., partner, associate, and paralegal)
- Identifies variables that drive rates up or down

All the analyses included in the report derive from the actual rates charged by law firm professionals as recorded on invoices submitted and approved for payment.

Examining real, approved rate information, along with the ranges of those rates and their changes over time, highlights the role these variables play in driving aggregate legal cost and income. The analyses can energize questions for both corporate clients and law firm principals.

Clients might ask whether they are paying the right amount for different types of legal services, while law firm principals might ask whether they are charging the right amount for legal services and whether to modify their pricing approach.

## Some key factors<sup>1</sup> that drive rates<sup>2</sup>:

- **Geographic location** Lawyers in urban and major metropolitan areas tend to charge more when compared with lawyers in rural areas or small towns.
- **Degree of difficulty** The cost of representation will be higher if the case is particularly complex or time-consuming; for example, if there are a large number of documents to review, many witnesses to depose, and numerous procedural steps, the case is likely to cost more (regardless of other factors like the lawyer's level of experience).
- Experience and reputation A more experienced, higher-profile lawyer is often going to charge more, but absorbing this higher cost at the outset may make more sense than hiring a less expensive lawyer who will likely take time and billable hours to come up to speed on unfamiliar legal and procedural issues.
- Overhead The costs associated with the firm's support network (paralegals, clerks, and assistants), document preparation, consultants, research, and other expenses.

Additional analysis was performed to examine the impact of rates on law firm invoices relative to an e-billing providers' business model. It should be noted that there are several industry-standard business models that e-billing providers use to charge law firms and other legal service providers to submit invoices and perform other transactions through their systems. The three main model types are:

- · Client pay, where the corporate client pays a subscription for the matter and spend solution.
- Law firm pay, where the law firm pays a subscription or usage fee based on the invoices submitted.
- · Hybrid, which is a combination of a client pay and law firm pay.

<sup>1</sup> Source: 2018 RRR. Factor order validated in multiple analyses since 2010

<sup>2</sup> David Goguen, J.D., University of San Francisco School of Law (2017) Guide to Legal Services Billing Retrieved from https://www.lawyers.com/legal-info/research/guide-to-legal-services-billing-rates.html

## **Report Use Considerations**

The data shows that the law firm pay model has become normative in the industry – 85%+ of Wolters Kluwer's ELM Solutions clients' law firms participate in a law firm pay or hybrid model. In addition, 99% of the Am Law 200 law firms participate in at least one law firm pay model paying 1% or more on the invoices submitted, and 97% of the Am Law 200 pay 2%.

The analysis performed then examined law firm rates from firms who participated in one of those law firm pay/hybrid models versus those who are in a client pay model. The analysis showed no statistical difference in rates, suggesting that the business model that the firm participates in does not impact the rates the firm charges to their corporate client.

### Effects of COVID-19

Additional analyses were performed to assess any trends and potential effects of COVID-19 on rates and other measures. Across all industries, we see a decline of 7% in the number of new matters being opened. Legal spend is down 5%. Activity varies by industry with spend decreasing only 1% in the technology sector but up to 30% for consumer services.

In some instances, we see more than expected increases in attorney rates. Among the possible reasons for this are:

- Potential opportunistic billing created by the pandemic. Dislocations in the supply chain in some segments of the market which allow firms to charge more for services.
- Law firms may have reduced staff to cut expenses. The data in the mid-year report shows a slight increase in the number of billing partners and a decrease in billing paralegals. Be on guard for opportunistic pricing and weigh your outside counsel relationships accordingly.

Overall, the data in the 2020 Mid-Year Real Rate Report provides corporate counsel with an understanding of the rates they can expect to pay for a given matter type, division, industry, or practice area and offers in-depth analyses on key drivers of rates to help make informed selection decisions. For law firms, it provides a relative benchmark to ensure that pricing for legal services remains competitive.

Wolters Kluwer's ELM Solutions research shows: you can evaluate these rates with confidence they are not affected by e-billing pricing models; you should stay sensitized to potential Covid influences on rates and activity in some markets and guard against overpaying.

## Section I: High-Level Data Cuts

## Cities

By Matter Type

Q2 2020 -- Real Rates for Partners and Associates

Trend Analysis (Mean)

| City   | Matter Type                             | Role                                  | n,  | First<br>Quartile | Median | Third<br>Ouartile | O2 2020 | 02 2019 | O2 2018 |
|--|---|---------------------------------------|-----|-------------------|--------|-------------------|---------|---------|---------|
|  |   |                                       | 49  | \$317             | \$400  | \$483             | \$413   | \$419   | \$386   |
|  |   |                                       | 35  | \$190             | \$251  | \$321             | \$264   | \$268   | \$264   |
|  |   |                                       | 57  | \$383             | \$441  | \$525             | \$446   | \$426   | \$413   |
|  |   |                                       | 31  | \$236             | \$262  | \$301             | \$276   | \$263   | \$269   |
|  |   |                                       | 57  | \$319             | \$353  | \$385             | \$368   | \$344   | \$338   |
|  |   |                                       | 57  | \$135             | \$225  | \$251             | \$202   | \$236   | \$182   |
|  |   |                                       | 28  | \$297             | \$353  | \$483             | \$375   | \$347   | \$350   |
| Can the state of t |   |                                       | 11  | \$281             | \$300  | \$378             | \$350   | \$292   | \$312   |
|  |   | 188 Section 2010 Co.                  | 12  | \$145             | \$208  | \$404             | \$265   | \$225   | \$248   |
|  |   |                                       | 14  | \$304             | \$345  | \$365             | \$368   | \$349   | \$359   |
| - 1. (n. 151 es) (131 sir (31 sir (31 sir)   |   |                                       | 82  | \$373             | \$443  | \$514             | \$456   | \$454   | \$409   |
|  |   |                                       | 80  | \$275             | \$308  | \$340             | \$306   | \$294   | \$270   |
|  | *************************************** |                                       | 109 | \$385             | \$430  | \$532             | \$458   | \$445   | \$443   |
|  |   | 43.                                   | 100 | \$225             | \$277  | \$320             | \$283   | \$279   | \$259   |
|  |   |                                       | 15  | \$150             | \$150  | \$150             | \$170   | \$170   | \$206   |
|  |   |                                       | 21  | \$250             | \$360  | \$563             | \$429   | \$391   | \$356   |
|  |   |                                       | 19  | \$247             | \$280  | \$313             | \$284   | \$273   | \$261   |
|  |   |                                       | 27  | \$300             | \$400  | \$495             | \$432   | \$490   | \$482   |
|  |   | 20,000,000,000,000                    | 22  | \$236             | \$292  | \$337             | \$281   | \$289   | \$289   |
|  | 10.000.000.000.000.000.00               |                                       | 11  | \$235             | \$250  | \$250             | \$272   | \$286   | \$268   |
|  |   |                                       | 14  | \$215             | \$250  | \$362             | \$297   | \$251   | \$269   |
|  |   |                                       | 387 | \$425             | \$660  | \$940             | \$694   | \$673   | \$650   |
|  |   |                                       | 478 | \$350             | \$535  | \$740             | \$548   | \$524   | \$501   |
|  |   |                                       | 583 | \$564             | \$795  | \$1,085           | \$837   | \$803   | \$771   |
|  |   |                                       | 834 | \$432             | \$605  | \$794             | \$629   | \$608   | \$595   |
|  |   |                                       | 17  | \$301             | \$349  | \$391             | \$351   | \$348   | \$340   |
|  |   |                                       | 21  | \$180             | \$210  | \$260             | \$218   | \$218   | \$212   |
|  |   |                                       | 14  | \$223             | \$245  | \$250             | \$237   | \$204   | \$221   |
|  |   |                                       | 18  | \$361             | \$415  | \$478             | \$423   | \$422   | \$429   |
|  |   |                                       | 16  | \$290             | \$365  | \$425             | \$360   | \$344   | \$351   |
|  |   |                                       | 20  | \$285             | \$321  | \$357             | \$327   | \$337   | \$349   |
| 651,044,021,024,551,454,654,654,654  | aan karraan daraan kan da               | . 20 <del>- ay mada asan sa asa</del> | 12  | \$195             | \$213  | \$225             | \$215   | \$235   | \$229   |

## Section I: High-Level Data Cuts

## Cities

By Years of Experience

Q2 2020 -- Real Rates for Partners

Trend Analysis (Mean)

| 2 2020 Real Rates for Partners   |        |                   |                   |                   | × = +-= = = ++-= . | Analysis ( | ( x. z. c. c. x z l |
|--|--------|-------------------|-------------------|-------------------|--------------------|------------|---------------------|
| City Years of Experience   | j<br>T | First<br>Quartile | Median            | Third<br>Quartile | Q2 2020            | O2 2019    | Q2 201              |
|  | 31     | \$300             | \$32 <del>9</del> | \$400             | \$346              | \$337      | \$343               |
|  | 70     | \$266             | \$350             | \$448             | \$354              | \$360      | \$356               |
|  | 14     | \$390             | \$455             | \$495             | \$460              | \$438      | \$414               |
|  | 17     | \$338             | \$425             | \$487             | \$421              | \$358      | \$383               |
|  | 39     | \$424             | \$502             | \$730             | \$561              | \$525      | \$482               |
|  | 19     | \$275             | \$300             | \$425             | \$363              | \$359      | \$345               |
|  | 73     | \$502             | \$675             | \$828             | \$691              | \$673      | \$652               |
|  | 78     | \$533             | \$795             | \$973             | \$787              | \$664      | \$667               |
| The Base Committee of the Committee of t | 32     | \$297             | \$384             | \$420             | \$367              | \$366      | \$338               |
| Homes Borne on Try to State St | 56     | \$378             | \$465             | \$551             | \$459              | \$450      | \$423               |
|  | 22     | \$296             | \$342             | \$357             | \$330              | \$322      | \$303               |
|  | 18     | \$295             | \$370             | \$440             | \$384              | \$348      | \$369               |
|  | 11     | \$300             | \$325             | \$460             | \$384              | \$333      | \$360               |
|  | 51     | \$328             | \$396             | \$440             | \$386              | \$369      | \$353               |
|  | 68     | \$411             | \$500             | \$600             | \$511              | \$500      | \$449               |
|  | 18     | \$250             | \$475             | \$675             | \$485              | \$491      | \$452               |
|  | 12     | \$230             | \$250             | \$275             | \$273              | \$266      | \$278               |
|  | 199    | \$450             | \$655             | \$912             | \$683              | \$685      | \$641               |
|  | 365    | \$528             | \$731             | \$1,047           | \$797              | \$743      | \$723               |
|  | 12     | \$338             | \$380             | \$410             | \$371              | \$394      | \$360               |
|  | 11     | \$286             | \$290             | \$365             | \$317              | \$303      | \$311               |
|  | 17     | \$325             | \$400             | \$425             | \$373              | \$368      | \$371               |
|  | 44     | \$375             | \$508             | \$615             | \$479              | \$471      | \$390               |
|  | 107    | \$350             | \$546             | \$726             | \$541              | \$530      | \$482               |
|  | 20     | \$260             | \$343             | \$439             | \$410              | \$372      | \$366               |
|  | 36     | \$378             | \$458             | \$611             | \$516              | \$407      | \$402               |
|  | 60     | \$416             | \$520             | \$599             | \$506              | \$465      | \$430               |
|  | 120    | \$399             | \$605             | \$743             | \$590              | \$582      | \$493               |
|  | 22     | \$360             | \$409             | \$457             | \$398              | \$361      | \$353               |
|  | 43     | \$418             | \$457             | \$514             | \$456              | \$433      | \$438               |
|  | 34     | \$301             | \$348             | \$442             | \$367              | \$341      | \$327               |
|  | 48     | \$290             | \$360             | \$463             | \$376              | \$362      | \$336               |
|  | 514    | \$630             | \$1,010           | \$1,273           | \$965              | \$939      | \$889               |
|  | 1126   | \$598             | \$949             | \$1,330           | \$977              | \$964      | \$929               |

## Section I: High-Level Data Cuts

## Cities

By Years of Experience

Q2 2020 -- Real Rates for Associates

Trend Analysis (Mean)

| City Years of Experience                                  | - n | First<br>Quartile | Median | Third<br>Quartile | Q2 2020 | Q2 2019 | Q2 2018                    |
|---|-----|-------------------|--------|-------------------|---------|---------|----------------------------|
|   | 25  | \$272             | \$300  | \$325             | \$295   | \$290   | \$247                      |
|   | 29  | \$269             | \$295  | \$311             | \$295   | \$277   | \$271                      |
| i pro pomija prograđenosti primjervanjem sa sistema se se | 17  | \$250             | \$288  | \$330             | \$285   | \$282   | \$286                      |
|   | 47  | \$397             | \$476  | \$581             | \$483   | \$479   | \$455                      |
|   | 138 | \$395             | \$565  | \$699             | \$557   | \$510   | \$462                      |
|   | 207 | \$350             | \$536  | \$811             | \$585   | \$573   | \$549                      |
|   | 20  | \$265             | \$325  | \$350             | \$336   | \$339   | \$279                      |
|   | 39  | \$240             | \$381  | \$491             | \$383   | \$373   | \$306                      |
|   | 16  | \$256             | \$294  | \$315             | \$299   | \$284   | \$285                      |
|   | 16  | \$295             | \$364  | \$403             | \$354   | \$361   | \$435                      |
|   | 26  | \$312             | \$355  | \$418             | \$368   | \$363   | \$321                      |
|   | 29  | \$295             | \$378  | \$508             | \$379   | \$384   | \$331                      |
|   | 18  | \$225             | \$266  | \$297             | \$268   | \$259   | \$257                      |
|   | 20  | \$226             | \$253  | \$305             | \$261   | \$244   | \$236                      |
|   | 22  | \$238             | \$325  | \$369             | \$304   | \$276   | \$234                      |
|   | 153 | \$385             | \$513  | \$647             | \$536   | \$501   | \$517                      |
|   | 286 | \$404             | \$589  | \$826             | \$613   | \$586   | \$549                      |
|   | 564 | \$410             | \$693  | \$945             | \$697   | \$702   | \$678                      |
|   | 16  | \$281             | \$305  | \$348             | \$326   | \$304   | \$276                      |
|   | 60  | \$300             | \$325  | \$395             | \$342   | \$329   | \$339                      |
|   | 158 | \$305             | \$355  | \$430             | \$378   | \$363   | \$338                      |
|   | 170 | \$310             | \$450  | \$514             | \$449   | \$429   | \$397                      |
|   | 11  | \$213             | \$275  | \$315             | \$275   | \$236   | \$278                      |
|   | 21  | \$251             | \$335  | \$393             | \$320   | \$297   | ATTENDED TO SELECT OF LAND |
|   | 36  | \$275             | \$355  | \$425             | \$345   | \$327   | \$317                      |
|   | 40  | \$265             | \$356  | \$474             | \$372   | \$349   | \$335                      |
|   | 14  | \$251             | \$285  | \$309             | \$277   | \$264   | \$299                      |
|   | 45  | \$293             | \$336  | \$388             | \$336   | \$310   | \$321                      |
|   | 51  | \$332             | \$415  | \$458             | \$389   | \$359   | \$366                      |
|   | 15  | \$350             | \$417  | \$450             | \$393   | \$381   | \$330                      |
|   | 15  | \$200             | \$224  | \$245             | \$222   | \$203   | \$185                      |
|   | 11  | \$231             | \$290  | \$378             | \$314   | \$324   | \$313                      |
|   | 33  | \$288             | \$365  | \$545             | \$412   | \$419   | \$453                      |

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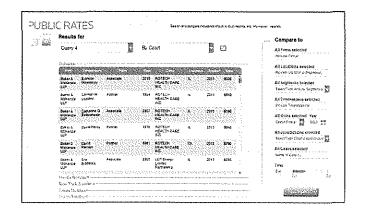
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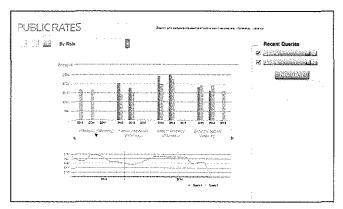
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## California Rates (January–May 2018)

| Title       | Professional                | Firm                                      | Graduated | Admitted | State | Rate    | Hours | Total        |
|-------------|-----------------------------|---|-----------|----------|-------|---------|-------|--------------|
|             | David M. Nemecek            | Kirkland & Ellis LLP                      | 2003      | 2003     | CA    | \$1,395 | 2.4   | \$3,348.00   |
| Partner L   | Leslie A. Plaskon           | Paul Hastings LLP                         | 1988      | 1988     | CA    | \$1,275 | 260   | \$331,500.00 |
| Partner 1   | Thomas B. Walper            | Munger Tolles & Olson LLC                 | 1980      | 1980     | CA    | \$1,225 | 166.7 | \$204,207.50 |
| Partner J   | Jeffrey B Greenberg         | Latham & Watkins LLP                      | 1996      | 1996     | CA    | \$1,175 | 3.3   | \$3,877.50   |
| Partner 1   | Mark E. McKane              | Kirkland & Ellis LLP                      | 1997      | 1997     | CA    | \$1,175 | 79.1  | \$92,942.50  |
| Partner F   | Paul D Tanaka               | Kirkland & Ellis LLP                      | 2003      | 2003     | CA    | \$1,145 | 1.1   | \$1,259.50   |
| Partner /   | Annie Kim                   | Proskauer Rose LLP                        | 2004      | 2004     | CA    | \$1,125 | 22.1  | \$24,862.50  |
| Partner J   | Jonathan Benloulou          | Proskauer Rose LLP                        | 2006      | 2006     | CA    | \$1,125 | 2.9   | \$3,262.50   |
| Partner F   | Robert J Frances            | Latham & Watkins LLP                      | 2001      | 2001     | CA    | \$1,125 | 1.7   | \$1,912.50   |
| Partner I   | Dean A. Ziehl               | Pachulski Stang Ziehl Young Jones &       | 1978      | 1978     | CA    | \$1,050 | 73.3  | \$76,965.00  |
| Partner J   | James I. Stang              | Pachulski Stang Ziehl Young Jones &       | 1980      | 1980     | CA    | \$1,050 | 111.4 | \$116,970.00 |
| Partner /   | Alan J. Kornfeld            | Pachulski Stang Ziehl Young Jones &       | 1987      | 1987     | CA    | \$1,025 | 78.9  | \$80,872.50  |
| Partner S   | Stephen D. Rose             | Munger Tolles & Olson LLC                 | 1991      | 1991     | CA    | \$1,025 | 63.9  | \$65,497.50  |
| Partner (   | Unger Sean                  | Paul Hastings LLP                         | 2004      | 2004     | CA    | \$1,025 | 103.2 | \$105,780.00 |
| Partner 5   | Stefanie I Gitler           | Kirkland & Ellis LLP                      | 2009      | 2009     | CA    | \$995   |       | \$223,974.50 |
| Partner 1   | Tate Eric A.                | Morrison & Foerster LLP                   | 1995      | 1995     | CA    | \$990   | 0.3   | \$297.00     |
| Partner I   | Michael Esser               | Kirkland & Ellis LLP                      | 2009      | 2009     | CA    | \$965   |       | \$523,609.00 |
| Associate ( | Campbell Gavin              | Kirkland & Ellis LLP                      | 2012      | 2012     | CA    | \$950   | 227.7 | \$216,315.00 |
| Partner [   | David M. Bertenthal         | Pachulski Stang Ziehl Young Jones &       | 1993      | 1989     | CA    | \$950   | 107.7 | \$102,315.00 |
| Associate ( | Olsen Katrina               | Kirkland & Ellis LLP                      | 2014      | 2014     | CA    | \$950   | 4.6   | \$4,370.00   |
| Partner J   | Janie F. Schulman           | Morrison & Foerster LLP                   | 1987      | 1987     | CA    | \$925   | 0.2   | \$185.00     |
| Associate J | Jacob Johnston              | Kirkland & Ellis LLP                      | 2013      | 2013     | CA    | \$905   | 5     | \$4,525.00   |
| Partner I   | Kenneth H. Brown            | Pachulski Stang Ziehl Young Jones &       | 1981      | 1977     | CA    | \$895   | 5.9   | \$5,280.50   |
| Partner I   | Kevin S. Allred             | Munger Tolles & Olson LLC                 | 1986      | 1986     | CA    | \$875   |       | \$183,487.50 |
| Partner I   | Knudsen Erik G.             | Morrison & Foerster LLP                   | 2007      | 2007     | CA    | \$875   |       | \$235,725.00 |
| Counsel /   | Adam Lin                    | Orrick, Herrington & Sutcliffe LLP        | 2004      | 2004     | CA    | \$850   | 3     | \$2,550.00   |
| Associate A | Austin Klar                 | Kirkland & Ellis LLP                      | 2013      | 2013     | CA    | \$845   | 173   | \$146,185.00 |
| Associate I | Michael Saretsky            | Kirkland & Ellis LLP                      | 2015      | 2015     | CA    | \$835   |       | \$198,062.00 |
|             | Harry D. Hochman            | Pachulski Stang Ziehl Young Jones &       | 1987      | 1987     | CA    | \$825   | 69.1  | \$57,007.50  |
|             | Lloyd W. Aubry              | Morrison & Foerster LLP                   | 1975      | 1975     | CA    | \$825   | 1.6   | \$1,320.00   |
|             | Seth Goldman                | Munger Tolles & Olson LLC                 | 2002      | 2002     | CA    | \$825   | 260.5 | \$214,912.50 |
| Of Counsel  | Victoria A. Newmark         | Pachulski Stang Ziehl Young Jones &       | 1996      | 1996     | CA    | \$825   | 1.6   | \$1,320.00   |
| Of Counsel  | Yana S. Johnson             | Morrison & Foerster LLP                   | 1999      | 1999     | CA    | \$825   | 3.2   | \$2,640.00   |
| Associate A | Austin Klar                 | Kirkland & Ellis LLP                      | 2013      | 2013     | CA    | \$810   | 23.3  | \$18,873.00  |
| Associate ( | Cynthia Castillo            | Kirkland & Ellis LLP                      | 2015      | 2015     | CA    | \$810   | 178.8 | \$144,828.00 |
| Associate I | Kevin Chang                 | Kirkland & Ellis LLP                      | 2014      | 2014     | CA    | \$810   | 8.4   | \$6,804.00   |
| Of Counsel  | Nardali Ali U.              | Morrison & Foerster LLP                   | 2008      | 2008     | CA    | \$795   | 4.4   | \$3,498.00   |
| Associate F | Ramin Montazeri             | Latham & Watkins LLP                      | 2016      | 2016     | CA    | \$795   | 10.9  | \$8,665.50   |
| Associate l | Lee Muhyung                 | Proskauer Rose LLP                        | 2015      | 2015     | CA    | \$780   | 37.5  | \$29,250.00  |
| Of Counsel  | Jeffrey L. Kandel           | Pachulski Stang Ziehl Young Jones &       | 1984      | 1984     | CA    | \$750   | 10.7  | \$8,025.00   |
| Of Counsel  | Bradley R. Schneider        | Munger Tolles & Olson LLC                 | 2004      | 2004     | CA    | \$735   | 88.9  | \$65,341.50  |
| Associate ( | Curtis Kelly M              | Proskauer Rose LLP                        | 2016      | 2016     | CA    | \$730   | 39.6  | \$28,908.00  |
| Associate ( | Cynthia Castillo            | Kirkland & Ellis LLP                      | 2015      | 2015     | CA    | \$725   | 30.3  | \$21,967.50  |
| Associate J | Joanna A Gorska             | Latham & Watkins LLP                      | 2014      | 2014     | CA    | \$725   | 2.4   | \$1,740.00   |
| Counsel E   | Elissa A. Wagner            | Pachulski Stang Ziehl Young Jones &       | 2001      | 2001     | CA    | \$695   | 5     | \$3,475.00   |
| Associate { | Benjamin Butterfield        | Morrison & Foerster LLP                   | 2014      | 2014     | CA    | \$660   | 883.2 | \$582,912.00 |
| Partner [   | David M. Eaton              | Kilpatrick Townsend & Stockton LLP        | 1996      | 1996     | CA    | \$660   | 5.3   | \$3,498.00   |
|             | Ankur Sharma                | Kirkland & Ellis LLP                      | 2016      | 2016     | CA    | \$645   | 16.4  | \$10,578.00  |
|             | Maxwell Coll                | Kirkland & Ellis LLP                      | 2016      | 2016     | CA    | \$630   | 15    | \$9,450.00   |
|             | Brashears Travis C          | Proskauer Rose LLP                        | 2016      | 2016     | CA    | \$595   | 8.3   | \$4,938.50   |
|             |                             | David Hastings (1.5)                      | 2016      | 2016     | CA    | \$585   |       | \$13,396.50  |
|             | Sadeghi Sam                 | Paul Hastings LLP                         | 2010      | 2010     | CA    | 2202    | 22.9  | 713,330.30   |
| Associate J | Sadegni Sam<br>Jenny Pierce | Paul Hastings LLP<br>Kirkland & Ellis LLP | 2016      | 2016     | CA    | \$555   | 1.2   | \$666.00     |

| Associate | Peter E. Boos       | Munger Tolles & Olson LLC | 2014 | 2014 | CA | \$550 | 88.05 | \$48,427.50 |
|-----------|---------------------|---------------------------|------|------|----|-------|-------|-------------|
| Associate | Floyd Amani Solange | Morrison & Foerster LLP   | 2014 | 2014 | CA | \$540 | 3.9   | \$2,106.00  |
| Associate | Glock Jana          | Morrison & Foerster LLP   | 2015 | 2015 | CA | \$540 | 22.2  | \$11,988.00 |
| Associate | Kerry C. Jones      | Morrison & Foerster LLP   | 2014 | 2014 | CA | \$540 | 11.5  | \$6,210.00  |
| Associate | Roumiantseva Dina   | Morrison & Foerster LLP   | 2014 | 2014 | CA | \$540 | 5     | \$2,700.00  |
| Associate | Scheinok Brittany   | Morrison & Foerster LLP   | 2015 | 2015 | CA | \$485 | 27.2  | \$13,192.00 |
| Associate | Coleman Matthew     | Ropes & Gray LLP          | 2014 | 2014 | CA | \$450 | 2.5   | \$1,125.00  |
| Associate | Tobyn Yael Aaron    | Morrison & Foerster LLP   | 2016 | 2016 | CA | \$435 | 26.4  | \$11,484.00 |

## California Rates (June-December 2018)

| Title      | Professional          | Firm                                 | Graduated | Admitted | State | Rate    | Hours | Total        |
|------------|-----------------------|--------------------------------------|-----------|----------|-------|---------|-------|--------------|
| Partner    | Kenneth Klee          | Klee, Tuchin, Bogdanoff & Stern, LLP | 1975      | 1974     | CA    | \$1,475 | 46.4  | \$68,440.00  |
| Partner    | Eric Reimer           | Milbank Tweed Hadley & McCloy LLP    | 1987      | 1987     | CA    | \$1,465 | 7.9   | \$11,573.50  |
| Partner    | Gregory A. Bray       | Milbank Tweed Hadley & McCloy LLP    | 1984      | 1984     | CA    | \$1,465 | 234.1 | \$342,956.50 |
| Partner    | Madden P.C. Rick C    | Kirkland & Ellis LLP                 | 1995      | 1995     | CA    | \$1,445 | 31.2  | \$45,084.00  |
| Partner    | David M. Nemecek      | Kirkland & Ellis LLP                 | 2003      | 2003     | CA    | \$1,395 | 2.4   | \$3,348.00   |
| Partner    | Browning P.C. Marc D  | Kirkland & Ellis LLP                 | 1998      | 1998     | CA    | \$1,375 | 4.2   | \$5,775.00   |
| Partner    | Isaac M Pachulski     | Pachulski Stang Ziehl Young Jones &  | 2014      | 2014     | CA    | \$1,295 | 0.7   | \$906.50     |
| Partner    | Walker Elizabeth W    | Sidley Austin LLP                    | 1984      | 1984     | CA    | \$1,250 | 3.7   | \$4,625.00   |
| Partner    | David Stern           | Klee, Tuchin, Bogdanoff & Stern, LLP | 1975      | 1975     | CA    | \$1,245 | 67.4  |              |
| Partner    | Michael Tuchin        | Klee, Tuchin, Bogdanoff & Stern, LLP | 1990      | 1990     | CA    | \$1,245 | 191.1 | \$237,919.50 |
| Partner    | Richard M. Pachulski  | Pachulski Stang Ziehl Young Jones &  | 1979      | 1979     | CA    | \$1,245 | 274.7 | \$342,001.50 |
| Partner    | Dennis Arnold         | Gibson Dunn & Crutcher, LLP          | 1976      | 1975     | CA    | \$1,210 | 65.2  | \$78,892.00  |
| Partner    | Cromwell Montgomery   | Gibson Dunn & Crutcher, LLP          | 1997      | 1997     | CA    | \$1,205 | 0.9   | \$1,084.50   |
| Partner    | Oscar Garza           | Gibson Dunn & Crutcher, LLP          | 1990      | 1990     | CA    | \$1,205 | 116.1 | \$139,900.50 |
| Partner    | Austin V Schwing      | Gibson Dunn & Crutcher, LLP          | 2000      | 2000     | CA    | \$1,155 | 0.7   | \$808.50     |
| Partner    | Douglas Michael Fuchs | Gibson Dunn & Crutcher, LLP          | 2007      | 2007     | CA    | \$1,155 | 53.5  | \$61,792.50  |
| Partner    | Annie Kim             | Proskauer Rose LLP                   | 2004      |          |       | \$1,125 | 11.6  | · ·          |
| Partner    | Jonathan Benloulou    | Proskauer Rose LLP                   | 2006      | 2006     | CA    | \$1,125 | 2.9   | \$3,262.50   |
| Partner    | James I. Stang        | Pachulski Stang Ziehl Young Jones &  | 1980      | 1980     | CA    | \$1,095 | 63.4  | \$69,423.00  |
| Partner    | Farshad E. More       | Gibson Dunn & Crutcher, LLP          | 2003      |          |       | \$1,080 | 0.8   | \$864.00     |
| Partner    | Jesse I. Shapiro      | Gibson Dunn & Crutcher, LLP          | 2000      | 2000     | CA    | \$1,080 | 10.9  | \$11,772.00  |
| Partner    | David Fidler          | Klee, Tuchin, Bogdanoff & Stern, LLP | 1998      | 1997     | CA    | \$1,075 | 237.9 | \$255,742.50 |
| Special    | Brian Stern           | Milbank Tweed Hadley & McCloy LLP    | 2003      | 2003     | CA    | \$1,065 | 7.5   | \$7,987.50   |
| Special    | Haig Maghakian        | Milbank Tweed Hadley & McCloy LLP    | 2002      |          | CA    | \$1,065 |       | \$282,012.00 |
| Partner    | Jesse A. Cripps Jr.   | Gibson Dunn & Crutcher, LLP          | 2011      |          |       | \$1,045 | 16.2  |              |
| Partner    | Mehta Anina           | Kirkland & Ellis LLP                 | 2000      |          |       | \$1,045 | 10.9  | \$11,390.50  |
| Of Counsel | Richard J. Gruber     | Pachulski Stang Ziehl Young Jones &  | 1982      |          |       | \$1,025 | 9.1   | \$9,327.50   |
| Partner    | Samuel Newman         | Gibson Dunn & Crutcher, LLP          | 2001      |          |       | \$1,010 |       | \$329,765.00 |
| Partner    | Debra I. Grassgreen   | Pachulski Stang Ziehl Young Jones &  | 1992      |          |       | \$995   | 15.7  |              |
| Associate  | Jessica Dombroff      | Milbank Tweed Hadley & McCloy LLP    | 2009      |          |       | \$995   | 13.3  | \$13,233.50  |
| Partner    | Katherine V.A Smith   | Gibson Dunn & Crutcher, LLP          | 2015      |          |       | \$995   | 0.6   | \$597.00     |
| Partner    | Matthew B Dubeck      | Gibson Dunn & Crutcher, LLP          | 2017      |          |       | \$995   | 44.1  | •            |
| Partner    | Robert J. Pfister     | Klee, Tuchin, Bogdanoff & Stern, LLP | 2001      | 2001     | CA    | \$995   |       | \$122,683.50 |
| Partner    | David M. Bertenthal   | Pachulski Stang Ziehl Young Jones &  | 1993      | 1989     | CA    | \$975   | 6.5   | \$6,337.50   |
| Partner    | Jeffrey N. Pomerantz  | Pachulski Stang Ziehl Young Jones &  | 1989      | 1989     | CA    | \$975   | 66.5  | \$64,837.50  |
| Associate  | Campbell Gavin        | Kirkland & Ellis LLP                 | 2012      | 2012     | CA    | \$950   | 336.5 | \$319,675.00 |
| Partner    | Henry C. Kevane       | Pachulski Stang Ziehl Young Jones &  | 1986      | 1986     | CA    | \$950   | 4.8   | \$4,560.00   |
| Associate  | Olsen Katrina         | Kirkland & Ellis LLP                 | 2014      | 2014     | CA    | \$950   | 4.6   | \$4,370.00   |
| Partner    | Stanley E. Goldich    | Pachulski Stang Ziehl Young Jones &  | 1980      | 1980     | CA    | \$925   | 7     | \$6,475.00   |
| Associate  | Najeh Baharun         | Milbank Tweed Hadley & McCloy LLP    | 2013      |          |       | \$910   | 28.3  | \$25,753.00  |
| Partner    | David M. Guess        | Klee, Tuchin, Bogdanoff & Stern, LLP | 2005      | 2005     | CA    | \$895   | 84.5  | \$75,627.50  |
| Partner    | Maria Sountas         | Klee, Tuchin, Bogdanoff & Stern, LLP | 2006      | 2006     | CA    | \$895   | 23.2  | \$20,764.00  |
| Partner    | Whitman L. Holt       | Klee, Tuchin, Bogdanoff & Stern, LLP | 2005      | 2005     | CA    | \$895   | 54.7  | \$48,956.50  |
| Associate  | Allison Balick        | Gibson Dunn & Crutcher, LLP          | 2009      | 2009     | CA    | \$875   | 5.4   | \$4,725.00   |
| Associate  | Caldon Brendan W      | Kirkland & Ellis LLP                 | 2007      | 2007     | CA    | \$875   | 1.5   | \$1,312.50   |
| Associate  | Daniel B. Denny       | Gibson Dunn & Crutcher, LLP          | 2005      | 2005     | ÇA    | \$875   | 436.1 | \$381,587.50 |
| Associate  | Douglas G. Levin      | Gibson Dunn & Crutcher, LLP          | 2009      |          |       | \$875   |       | \$179,550.00 |
| Associate  | Genevieve G. Weiner   | Gibson Dunn & Crutcher, LLP          | 2007      |          |       | \$875   | 93.7  |              |
| Partner    | Maxim B. Litvak       | Pachulski Stang Ziehl Young Jones &  | 1997      |          |       | \$875   | 89.6  | \$78,400.00  |
| Associate  | Melissa Leigh Barshop | Gibson Dunn & Crutcher, LLP          | 2006      |          |       | \$875   | 5     | \$4,375.00   |
| Associate  | Jonathan Schaefler    | Gibson Dunn & Crutcher, LLP          | 2016      |          |       | \$860   | 1.9   | \$1,634.00   |
| Partner    | Joshua M. Fried       | Pachulski Stang Ziehl Young Jones &  | 1995      |          |       | \$850   | 74.1  | \$62,985.00  |
| Of Counsel | Gurule Julian I       | Klee, Tuchin, Bogdanoff & Stern, LLP | 2007      |          |       | \$825   | 39.3  | \$32,422.50  |

| Associate  | lan T. Long          | Gibson Dunn & Crutcher, LLP          | 2015 | 2015 CA | \$820 | 140   | \$114,800.00 |
|------------|----------------------|--------------------------------------|------|---------|-------|-------|--------------|
| Associate  | Goldberg Zachary     | Milbank Tweed Hadley & McCloy LLP    | 2016 | 2016 CA | \$790 | 162.4 | \$128,296.00 |
| Associate  | Lee Muhyung          | Proskauer Rose LLP                   | 2015 | 2015 CA | \$780 | 28.2  | \$21,996.00  |
| Partner    | Jamie L. Edmonson    | Venable LLP                          | 1996 | 1996 CA | \$765 | 180.3 | \$137,929.50 |
| Associate  | Tiffany X. Phan      | Gibson Dunn & Crutcher, LLP          | 2013 | 2013 CA | \$760 | 8.7   | \$6,612.00   |
| Of Counsel | Erin Gray            | Pachulski Stang Ziehl Young Jones &  | 1992 | 1991 CA | \$750 | 9.9   | \$7,425.00   |
| Partner    | Justin D. Yi         | Klee, Tuchin, Bogdanoff & Stern, LLP | 2009 | 2009 CA | \$750 | 3.9   | \$2,925.00   |
| Associate  | Chapple Catherine L. | Morrison & Foerster LLP              | 2012 | 2012 CA | \$725 | 4     | \$2,900.00   |
| Associate  | Jonathan M. Weiss    | Klee, Tuchin, Bogdanoff & Stern, LLP | 2012 | 2012 CA | \$725 | 195.4 | \$141,665.00 |
| Of Counsel | William Ramseyer     | Pachulski Stang Ziehl Young Jones &  | 1980 | 1980 CA | \$725 | 18.8  | \$13,630.00  |
| Associate  | Sarah A. Carnes      | Cooley LLP                           | 2014 | 2014 CA | \$710 | 146.1 | \$103,731.00 |
| Associate  | Latta R T            | Jones Day                            | 2011 | 2011 CA | \$700 | 194.5 | \$136,150.00 |
| Associate  | Samuel M. Kidder     | Klee, Tuchin, Bogdanoff & Stern, LLP | 2012 | 2012 CA | \$675 | 88.6  | \$59,805.00  |
| Associate  | Thomas H Alexander   | Gibson Dunn & Crutcher, LLP          | 2015 | 2015 CA | \$660 | 23.7  | \$15,642.00  |
| Associate  | Sasha M. Gurvitz     | Klee, Tuchin, Bogdanoff & Stern, LLP | 2014 | 2014 CA | \$625 | 114.9 | \$71,812.50  |
| Associate  | Robert J. Smith      | Klee, Tuchin, Bogdanoff & Stern, LLP | 2016 | 2016 CA | \$600 | 35.8  | \$21,480.00  |
| Associate  | Brashears Travis C   | Proskauer Rose LLP                   | 2016 | 2016 CA | \$595 | 8.3   | \$4,938.50   |
| Associate  | Matthew S Coe-Odess  | Gibson Dunn & Crutcher, LLP          | 2016 | 2016 CA | \$595 | 16.9  | \$10,055.50  |
| Associate  | Katherine A Lau      | Gibson Dunn & Crutcher, LLP          | 2017 | 2017 CA | \$525 | 97.7  | \$51,292.50  |
| Associate  | Tran J L             | Jones Day                            | 2015 | 2015 CA | \$525 | 60.2  | \$31,605.00  |
| Associate  | Nicholas A. Koffroth | Venable LLP                          | 2012 | 2012 CA | \$515 | 94.9  | \$48,873.50  |
| Associate  | Liu R Q              | Jones Day                            | 2015 | 2015 CA | \$475 | 34.2  | \$16,245.00  |
| Associate  | Stuart B W           | Jones Day                            | 2013 | 2013 CA | \$475 | 208.6 | \$99,085.00  |
| Associate  | Doyle A M            | Jones Day                            | 2017 | 2017 CA | \$450 | 6.5   | \$2,925.00   |
| Associate  | Udenka Honieh        | Brown Rudnick LLP                    | 2017 | 2017 CA | \$375 | 1     | \$375.00     |

## PROOF OF SERVICE

I am employed in the County of Los Angeles, State of California. I am over the age of 18 and am not a party to the within action. My business address is 2447 Pacific Coast Highway, Suite 100, Hermosa Beach, California 90254. My electronic notification address is katelyn@mclachlan-law.com.

On February 28, 2022, I caused the foregoing document(s) described as **DECLARATION OF RICHARD M. PEARL**, to be served on the parties in this action, as follows:

- (X) (BY ELECTRONIC SERVICE) Per court order requiring service and filing by electronic means, this document was served by electronic service to the by posting to Glotrans via the watermaster service page, including electronic filing with the Los Angeles Superior Court.
- ( ) (BY U.S. MAIL) I am readily familiar with the firm's practice of collection and processing of documents for mailing. Under that practice, the above-referenced document(s) were placed in sealed envelope(s) addressed to the parties as noted above, with postage thereon fully prepaid and deposited such envelope(s) with the United States Postal Service on the same date at Los Angeles, California, addressed to:
- ( ) (BY FEDERAL EXPRESS) I served a true and correct copy by Federal Express or other overnight delivery service, for delivery on the next business day. Each copy was enclosed in an envelope or package designed by the express service carrier; deposited in a facility regularly maintained by the express service carrier or delivered to a courier or driver authorized to receive documents on its behalf; with delivery fees paid or provided for; addressed as shown on the accompanying service list.
- ( ) (BY FACSIMILE TRANSMISSION) I am readily familiar with the firm's practice of facsimile transmission of documents. It is transmitted to the recipient on the same day in the ordinary course of business.
- (X) (STATE) I declare under penalty of perjury under the laws of the State of California that the above is true and correct.

| /s/ Kately | yn Furman |  |
|------------|-----------|--|
| Katelyn F  | ,         |  |